

Cartera de 2 empresas de software y TI





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Empresas de Software y TI en Venta en Costa Rica, con 20 años de experiencia.

Empresa 1

Provee servicios Fintech para medios de pago y canales electrónicos, donde es líder del mercado. Cuenta con más de 55 clientes del sector financiero y gubernamental. Los productos de la empresa son propiedad intelectual de ProSoft, empresa líder del mercado especializada en el desarrollo de soluciones de comunicación industrial para aplicaciones de automatización y control.

Empresa 2

Es una empresa de consultoría tecnológica, que brinda servicios de consultoría y outsourcing de recursos tecnológicos, en alianza con otras empresas de tecnología como Microsoft y Oracle.

Ambas empresas están conformadas por un equipo altamente especializado con fuertes habilidades de comunicación y nivel de confianza, una rotación de personal muy baja, un lenguaje común y un alto nivel de compromiso con los valores y metas propuestas. El grupo seleccionado de clientes son líderes en la industria en la que operan. Además, estas empresas pertenecen a 2 socios que son expertos en TI y ex consultores del Banco Interamericano de Desarrollo (BID), Banco Centroamericano de Integración Económica (BCIE) y el Banco Central de Costa Rica (BCCR), entre otros.

Productos y servicios:

Centro de Gestión de Pagos: Este sistema/servicio permite realizar movimientos de fondos en tiempo real o diferido entre los participantes del Sistema Nacional de Pagos Electrónicos (SINPE) del Banco Central de Costa Rica (BCCR). Entre sus clientes se encuentran bancos públicos y privados, cooperativas de ahorro y crédito, operadores de fondos de pensiones, bolsas de valores y entidades gubernamentales.

Banca Digital Omnicanal (BDO): Este sistema permite a los clientes utilizar la firma y sello digital para transacciones y documentos electrónicos, de acuerdo con las leyes y regulaciones de Costa Rica.

Outsourcing: El servicio destina recursos técnicos especializados para el desarrollo, soporte y mantenimiento de aplicaciones en tecnologías Microsoft y Oracle.

Consultoría: La consultoría permite la implementación de productos propios y de terceros, incluyendo ERP, CRM, Core Bancario y Core Municipal.

Core Municipal: Este servicio opera sistemas tributarios municipales mediante el uso de más de 10 módulos para la gestión de patentes, inmuebles, cobranzas, plataforma de servicios, gestión comercial, acuerdos de pago, etc.

ingresos:

Empresa 1: 4.713.703 dólares

Empresa 2: 4.522.055 dólares

TARGET PRICE

\$30,000,000

GROSS REVENUE

\$9,235,758

EBITDA

\$1,578,211

BUSINESS TYPE

Software & SAAS

COUNTRY

Costa Rica

BUSINESS ID

L#20240727

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