

Cartera de 2 empresas de camiones PYME reconocidas





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Rompecabezas:

- Grupo de 2 conocidas PYME de transporte por carretera, con sede en las afueras de Oporto, norte de Portugal; cerca de las vías principales, con plataforma logística propia.
- Con más de 20 años de actividad, con operaciones sustentables extendidas a nivel nacional e internacional.
- Tiene una base de clientes muy sólida, a saber, los servicios de la red de oficinas de correos nacionales, grandes tiendas minoristas de bricolaje de renombre, grandes tiendas de electrodomésticos, empresas de tiendas web, otras empresas de camiones nacionales e internacionales.
- Tiene una flota de 38 camiones de reparto, que van desde 3,5 toneladas hasta 40 toneladas, con 5 camiones y 45 trabajadores.
- Bajo su buena gestión del flujo de efectivo, las cuentas por cobrar promedio son en 30 días y las cuentas por pagar en 35 días.
- Operan en instalaciones de alquiler. (Propiedad de su propia empresa inmobiliaria)

2021 ventas consolidadas de 2,7mk€

2021 Ebitda consolidado y ajustado de 200k€

Previsión de ventas para 2022 = 3,2mk€

Ebitda previsto = 300k€

Opciones de venta:

- Precio de venta para ambas empresas = 1,5 millones de euros
- El precio de venta total para la empresa con RE donde opera = 4,5mk€ (3mk€ para RE)

Características de RE:

- Parcela de 20.000m2
- 3 almacenes principales con oficinas

Los vendedores están abiertos a negociaciones junto con varios escenarios de estructuración de adquisiciones, incluidas las finanzas de los vendedores, las ganancias, etc.

Permanecerán durante el período de la transacción de acuerdo con las necesidades y negociaciones del comprador.

Contrato de no competencia disponible si el comprador lo requiere.

TARGET PRICE

EUR 1,500,000

GROSS REVENUE

EUR 3,200,000

EBITDA

EUR 300,000

BUSINESS TYPE

Compañía de logística

REASON FOR SELLING

El motivo de la venta: falta de sucesión y jubilación.

COUNTRY

Portugal

BUSINESS ID

L#20220279

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