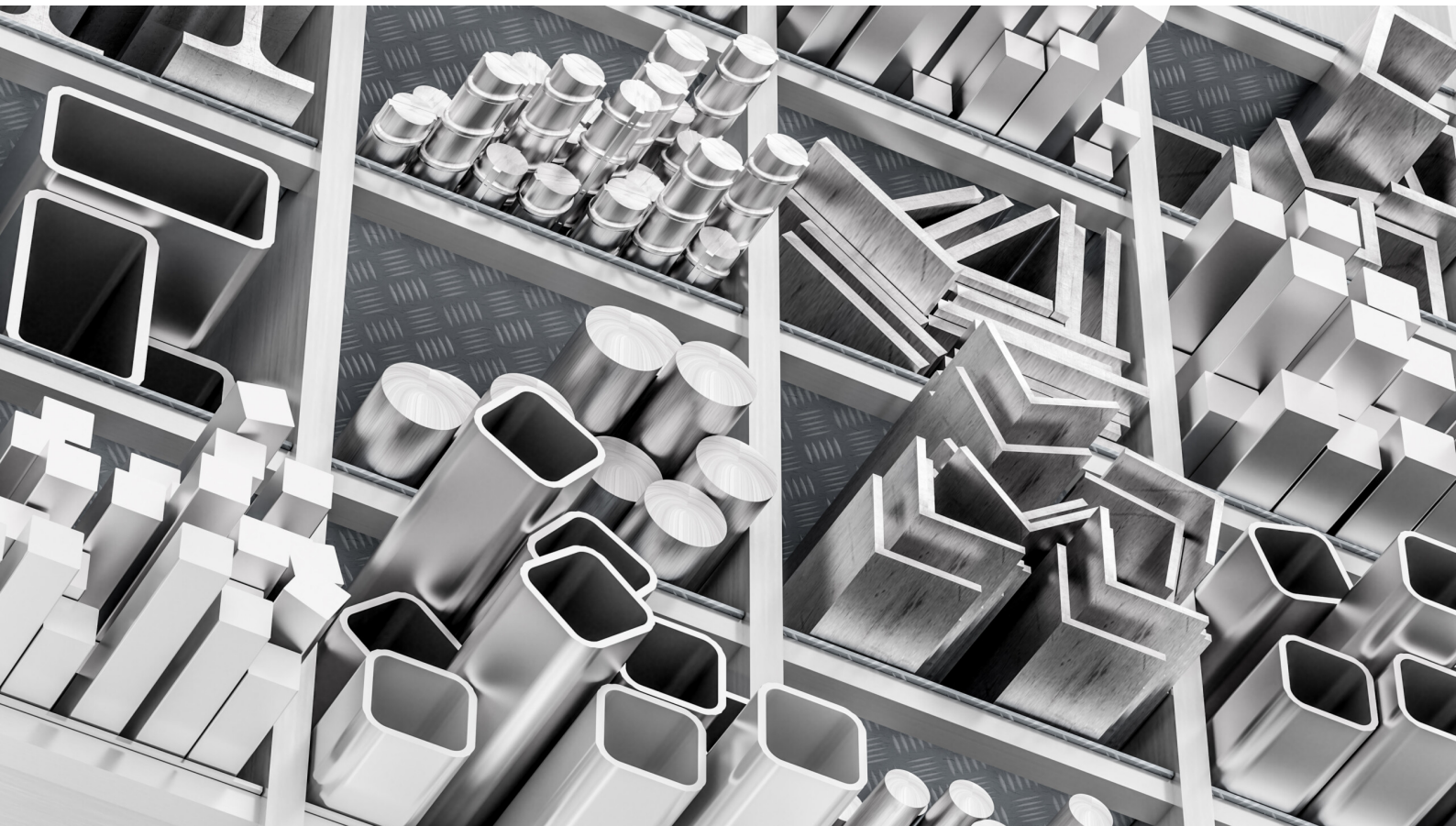


Empresa líder en la fabricación de perfiles de aluminio desde hace 20 años





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Fundada en 1991, esta empresa de fabricación de metal en venta es uno de los principales productores de perfiles de aluminio en Turquía. La empresa metalúrgica aterrizó en un área total de más de 40.000 m2 cerca de Estambul. Cuenta con 3 líneas de extrusión en escalas de 2750, 1850 y 1540 toneladas. La prensa de extrusión 2750 de la compañía es una de las prensas automáticas más grandes de la industria, que puede producir perfiles templados de 310 mm de ancho y 13,4 metros de largo.

Con más de 20.000 toneladas de capacidad de producción por año, la empresa se dedica a la producción de perfiles estándar, perfiles sigma, perfiles para muebles, perfiles para led/refrigeración y perfiles para energía solar.

Ventajas competitivas

- La Compañía tiene una sólida estrategia de mitigación de riesgos mediante la diversificación de su base de clientes
- Vende a través de empresas industriales y constructoras en toda Turquía
- La empresa vende a más de 20 países y más de 300 clientes en el extranjero

Financiero

83M = \$9.940.727 USD

110M = \$13.174.458 USD

130M = \$15.569.814 USD

124M = \$14.851.207 USD

Datos clave

- En 2018, las exportaciones a América del Norte aumentaron drásticamente y representaron casi el 50 % de las exportaciones totales
- Capacidad de Producción: 22.000 Tn
- Empleados: 250+
- Margen EBITDA 13,00%

Certificados

TSE, GOST, CE, CPTP, ISO, QUALANOD, QUALICOAT e IFT ROSENHEIM.

Oportunidades

El consumo de aluminio primario ha crecido globalmente un 21,3% entre 2013 y 2017, reflejando el dinamismo del mercado downstream y la mayor penetración del metal. Se espera que el crecimiento de la demanda mundial de aluminio sea del 3,8% hasta 2021.

TARGET PRICE

\$60,000,000

GROSS REVENUE

\$15,000,000

EBITDA

\$0

BUSINESS TYPE

Fabricación

ESTABLISHED

1991-04-13

REASON FOR SELLING

Nueva empresa

COUNTRY

Turquía

BUSINESS ID

L#20210176

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