

# Empresa de fabricación de medicamentos de 40 años



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Esta empresa en venta es una empresa sanitaria con sede en Bangalore, India. La empresa se dedica a la fabricación y el suministro de medicamentos y suplementos nutricionales a personas de todo el mundo (normas de calidad según lo especificado por la OMS-GMP y certificaciones ISO).

La empresa está totalmente equipada y cuenta con la certificación ISO 9001 y GMP de la OMS, y atiende pedidos de países como Centroamérica, Nigeria, Bangladesh, Camboya, Sri Lanka, Malasia, República Dominicana, etc. La unidad tiene más de 50000 pies cuadrados de superficie construida dedicada a la producción de comprimidos, cápsulas y líquidos orales.

La empresa fabrica genéricos, nutracéuticos y productos médicos a base de plantas.

### Resultados financieros destacados (3 años)

Los ingresos han experimentado un aumento constante en los últimos 3 años, pero con una reducción del EBITDA. La reducción del EBITDA se debe al aumento del gasto en publicidad de una marca online iniciada hace 5 años. Cualquier beneficio obtenido por esta marca de suplementos D2C se está volviendo a invertir en la comercialización de la marca, lo que ha provocado una reducción del EBITDA de toda la empresa.

### Productos

438 licencias de fabricación de productos farmacéuticos genéricos. De ellas, la empresa cuenta actualmente con 148 aprobaciones CoPP que nos permiten registrar nuestros productos para la exportación en múltiples países del RW.

### Ventaja competitiva global

Gran capacidad de producción para una instalación de fabricación a pequeña escala con ventaja de costes. La unidad de fabricación situada dentro de la ciudad de Bangalore permite acceder tanto a mano de obra cualificada como no cualificada.

#### TARGET PRICE

\$12,000,000

#### GROSS REVENUE

\$1,900,000

#### EBITDA

\$0

#### BUSINESS TYPE

Fabricación

#### ESTABLISHED

1982

#### SUPPORT & TRAINING

1 año

#### REASON FOR SELLING

Jubilación

#### COUNTRY

India

#### BUSINESS ID

L#20210016

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