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Logística Operativa de Mercancías y Depósito/Terminal Ferroviario

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TARGET PRICE
$ 36,000,000

GROSS REVENUE
$ 35,000,000

EBITDA
$ 17,000,000

BUSINESS TYPE
Transporte

COUNTRY
Kazajstán

BUSINESS ID
L#20260783

Una oportunidad exclusiva de adquirir un depósito/terminal ferroviario privado estratégicamente situado, con contratos de arrendamiento a largo plazo y una previsión de ingresos estable, situado en Atyrau, un centro energético estratégicamente importante de la región del Caspio.

El activo comprende 15 hectáreas de suelo industrial, infraestructura ferroviaria y apartadero con capacidad para hasta 2000 vagones, y conectividad directa con las principales rutas regionales de transporte y exportación.

La empresa mantiene un Memorando de Entendimiento (MOU) con Tengizchevroil y KazMunaiGas y contratos de arrendamiento a largo plazo con 2 empresas comerciales. La instalación es adyacente a las terminales de almacenamiento de KazMunaiGas (10 depósitos de 25.000 tm de capacidad cada uno, disponibles para alquiler) y tiene acceso ferroviario directo al Consorcio del Oleoducto del Caspio (CPC), a Tengizchevroil (TCO), a la red ferroviaria rusa y al puerto del Mar Caspio.

Puntos clave

La zona industrial de Atyrau sirve de corredor logístico clave entre los yacimientos petrolíferos occidentales de Kazajstán y los canales internacionales de exportación.

La proximidad a los principales operadores nacionales garantiza volúmenes estables, tramos de transporte minimizados y una eficacia competitiva en los plazos de entrega.

- Activos materiales: polígono industrial de 15 ha, instalaciones ferroviarias y vías;
- Contratos de arrendamiento a largo plazo con 2 empresas comerciales hasta 2031. Se pueden negociar pagos de alquiler de USD a trueque (gasóleo, azufre, etc.) a muy buen precio por lote. Memorando de Entendimiento con las empresas Tengizchevroil y KazMunaiGas;
- Acceso directo a CPC, al puerto marítimo del Caspio, a la red ferroviaria rusa, a Tengizchevroil y a KazMunaiGas;
- Adyacencia estratégica a la infraestructura de KazMunaiGas;
- Plataforma escalable para la expansión a operaciones de almacenamiento, mezcla y exportación;
- Estructura de propiedad limpia y permisos de explotación transferibles.

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