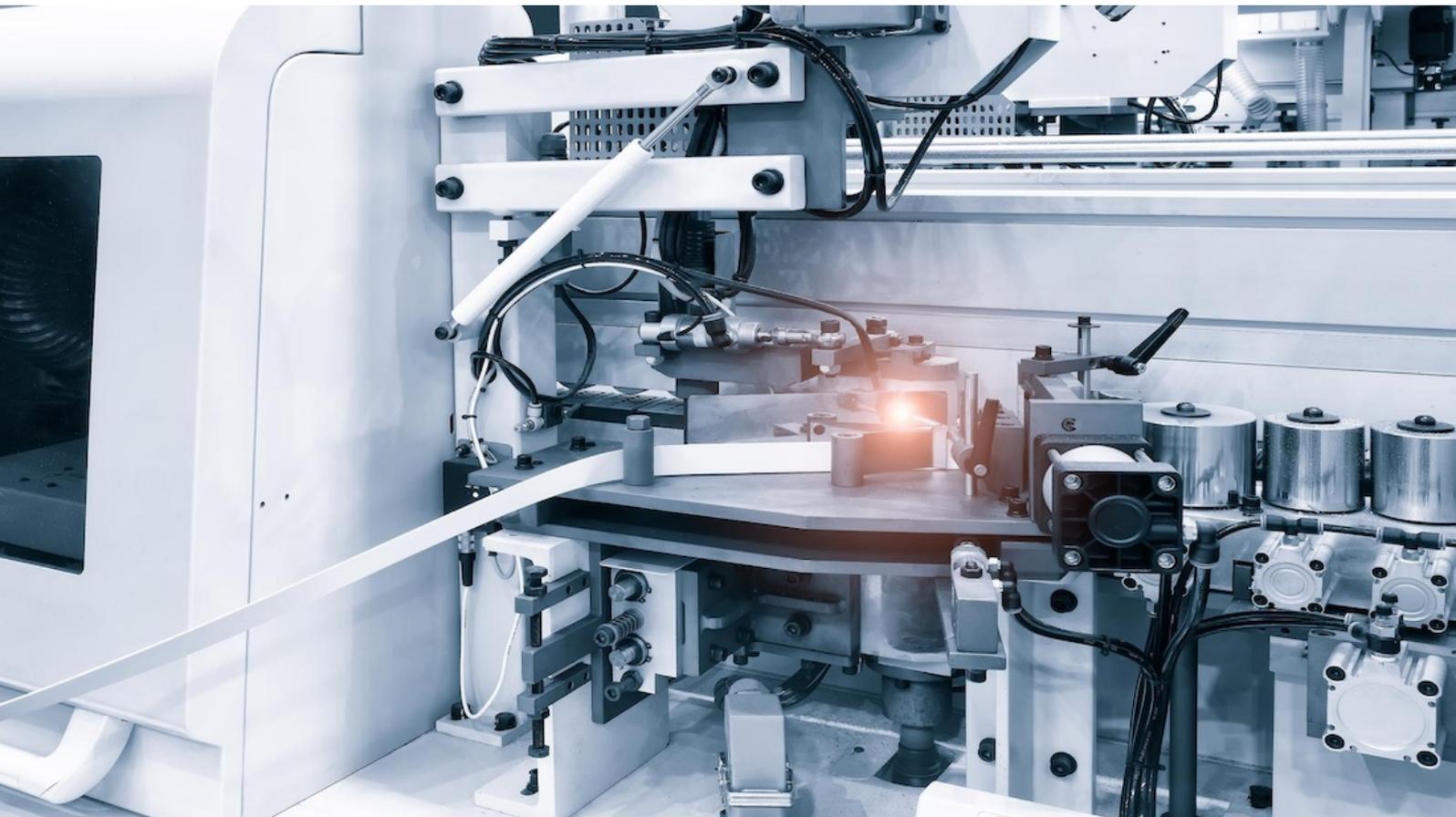


Líder histórico en la fabricación de maquinaria de alta precisión



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Esto representa la oportunidad de adquirir un fabricante líder mundial e innovador de maquinaria de alta precisión para los sectores higiénico y médico. Con sede en **Suiza**, la empresa está especializada en infraestructuras completas para la producción de tampones y el cuidado de heridas, respaldada por más de seis décadas de experiencia en el sector.

La empresa es especialista en sistemas de conversión de no tejidos de alta velocidad, al servicio de las industrias **industrias médica, farmacéutica, de ciencias de la vida y de higiene**. Actúa como proveedor de soluciones integrales cubriendo toda la cadena de valor:

- **Maquinaria:** Producción de máquinas de última generación para el cuidado de heridas y tampones de alto rendimiento y bajo nivel de residuos..
- **Postventa y Servicios:** Asistencia integral que incluye planificación, instalación, mantenimiento, reparaciones y formación..
- **Recambios y Digital:** Suministro de piezas de recambio y servicios digitales en evolución para garantizar asociaciones a largo plazo con los clientes..

Posición en el mercado y ventaja competitiva

- **Liderazgo mundial:** Reconocido como un nicho líder mundial con una trayectoria de más de 60 años ofreciendo soluciones de producción de alta calidad..
- **Excelencia en innovación:** Mantiene una mano de obra altamente cualificada con un enfoque significativo en Investigación y Desarrollo.
- **Nueva tecnología:** Recientemente se ha desarrollado la **máquina TMX**, un sistema altamente eficiente diseñado para aumentar significativamente la productividad.
- **Base de clientes:** Cartera diversificada que incluye fabricantes de marcas blancas y un potencial significativo de asociaciones OEM.

Oportunidad de mercado

- **Crecimiento del mercado:** El mercado mundial de tampones está valorado en más de **1.500 millones de dólares** con una **CAGR del 4,75%** alcanzando los 1.900 millones de USD en 2027..

TARGET PRICE

\$ 10,000,000

GROSS REVENUE

\$ 10,000,000

EBITDA

\$ 2,000,000

BUSINESS TYPE

Fabricación

COUNTRY

Suiza

BUSINESS ID

L#20260974

- **Factores de crecimiento:** La demanda está impulsada por la expansión de la población mundial, el mayor énfasis en la higiene personal y el rápido crecimiento de los mercados emergentes.
- **Expansión estratégica:** La empresa está bien posicionada para aprovechar su red internacional y captar una mayor demanda en estos mercados en crecimiento.

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