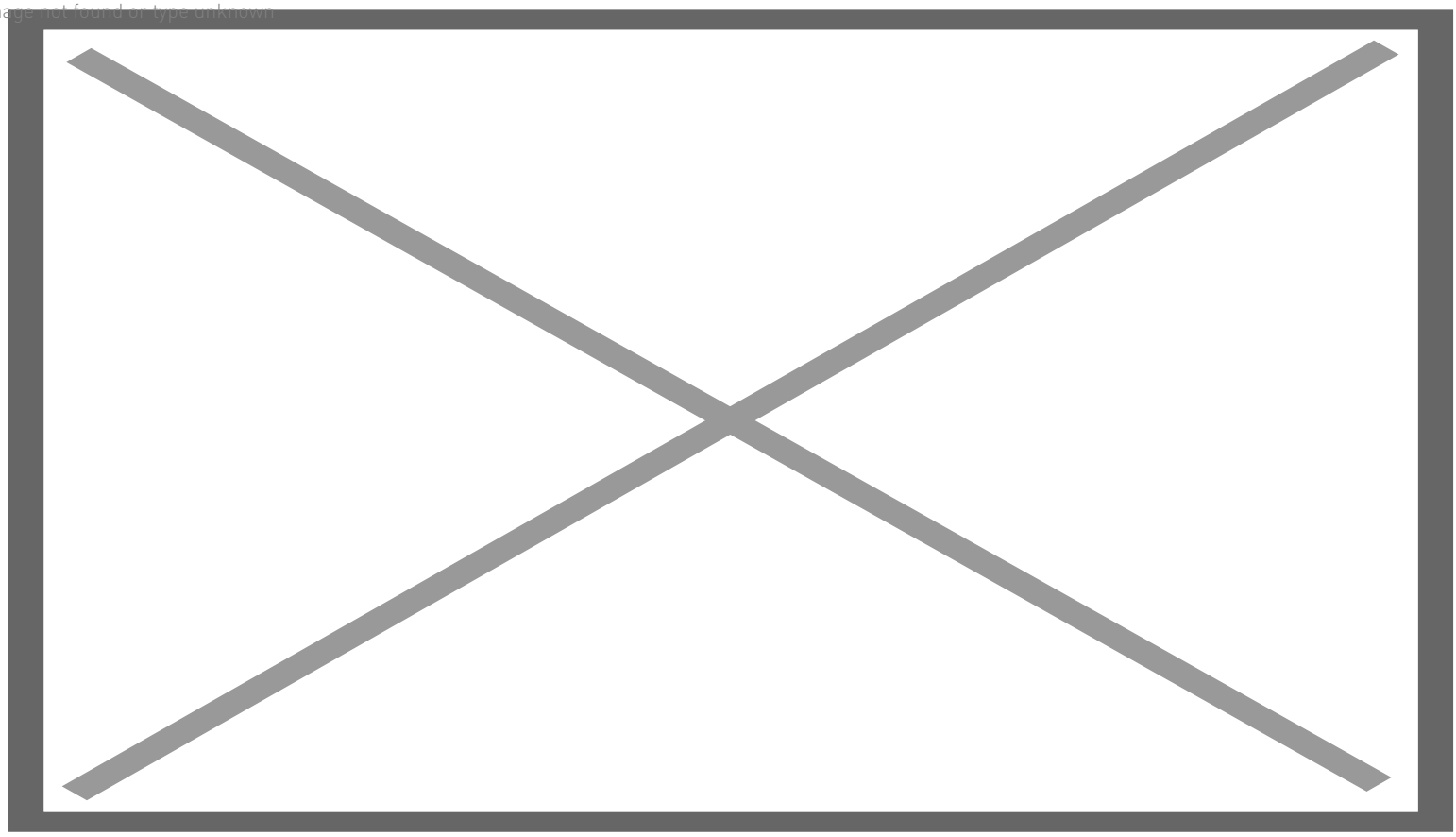
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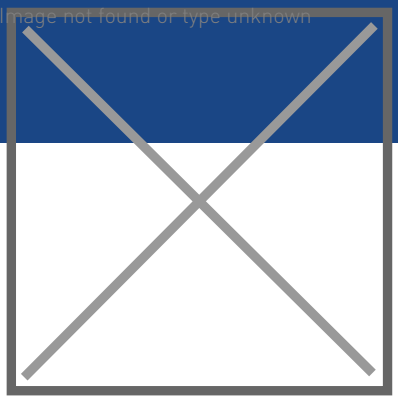
Productor Integrado Líder de Vino, Vino Espumoso y Coñac

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Productor Integrado Líder de Vino, Vino Espumoso y Coñac

TARGET PRICE
$ 120,000,000

GROSS REVENUE
$ 14,299,953

EBITDA
$ 3,930,501

BUSINESS TYPE
Viñedo / Bodega

COUNTRY
Kazajstán

BUSINESS ID
L#20260999

La empresa es un productor verticalmente integrado de vino, vino espumoso y coñac, con una red de distribución nacional y activos de producción propios en las principales regiones vinícolas de Kazajstán. El Grupo combina capacidad de producción a gran escala, viñedos propios, capacidades de destilación y marcas establecidas.

Producción de vino, vino espumoso y bebidas espirituosas

- Propiedad de la tierra: 4,6 ha
- Superficie construida: 23.240 m2
- Instalaciones del sótano: 9.821 m2
- Líneas de producción (4):
    - Vino espumoso (0,75 L): 6.000 botellas/hora
    - Vino de uva (0,75 L): 6.000 botellas/hora
    - Licores (embotellados): 6.000 botellas/hora
    - Bebidas espirituosas (línea de latas) 6.000 botellas/hora
- Tratamiento del material vitivinícola:
    - Unidad de desulfitación – 300 dal/hora

Planta de producción de coñac – Almaty

- Propiedad de la tierra: 1,4 ha
- Superficie construida: 5.221 m2
- Instalaciones del sótano: 11.080 m2
- Líneas de producción (3):
    - Coñac y brandy (0,5 L): 6.000 botellas/hora

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- Coñac y brandy (0,2 L): 1.000 botellas/hora
- Coñac de recuerdo (0,7 L, semiautomático): 200 botellas/hora

- Capacidad de destilación:
  - Unidad de destilación continua – 3.500 dal de alcohol absoluto/día

- Activos envejecidos:
  - 1.040 barricas de roble con una capacidad total de 41.600 dal

Producción de Material Vitivinícola y Viñedos

- Propiedad de la tierra: 2,1 ha
- Superficie construida: 2.964 m2
- Instalaciones del sótano: 1.985 m2
- Capacidad anual de transformación de material vinícola:
  - 430.000 dal

- Viñedos propios:
  - 30 ha (distrito de Uygur, zona de Shirin)

Material vinícola y producción de aguardiente de coñac

- Propiedad de la tierra: 1,8 ha
- Superficie construida: 3.500 m2
- Capacidad anual de transformación de material vinícola:
  - 145.000 dal

- Capacidad de destilación:
  - 3 unidades de destilación continua
  - 270.000 dal de alcohol absoluto/año

Distribución y presencia en el mercado

- Red de distribución nacional que cubre todas las regiones de Kazajstán

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- 21 socios distribuidores activos
- Relaciones establecidas en los canales minoristas y regionales

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