

# Banco maltés totalmente regulado bajo la supervisión de la MFSA



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Una rara oportunidad de adquirir un banco maltés regulado. El banco está regulado por la Autoridad de Servicios Financieros de Malta (MFSA) y goza de plenos derechos de pasaporte de la UE, lo que le permite prestar servicios bancarios y financieros en toda la Unión Europea (UE) y el Espacio Económico Europeo (EEE).

La institución posee una licencia bancaria completa, con permisos para captar depósitos y conceder préstamos, y opera en los segmentos de banca corporativa y minorista. El Banco se dedica a la banca comercial y atiende a clientes de Malta y Europa. Está bien posicionada para proporcionar un acceso rápido dentro del mercado bancario de la UE, aprovechando su infraestructura existente y sus derechos de pasaporte. El tamaño contenido y el nivel de negocio heredado hacen que el Banco resulte atractivo para ser pivotado hacia el modelo de banca de negocios elegido por un adquirente estratégico.

### Estructura de propiedad y accionariado

- El banco maltés es propiedad al 100% de un reputado grupo familiar con sede en la UE.
- Los accionistas están abiertos a vender el 100% de las acciones del Banco, potencialmente mediante una salida escalonada a lo largo de 2-3 años.
- Sería necesaria la adquisición inmediata del control.
- El grupo vendedor está dispuesto a conservar una participación minoritaria con representación en el Consejo durante el periodo de transición para garantizar la continuidad y un traspaso sin problemas.
- Al completar la desinversión total:

Se espera alcanzar las sinergias operativas y estratégicas identificadas.

Se completará una transición de gestión estructurada.

Se reequilibrará la exposición a préstamos de partes vinculadas, reduciendo la dependencia del Banco a un nivel que no afecte materialmente a la capacidad operativa del grupo vendedor

### Aspectos destacados de la inversión

- Licencia de entidad de crédito de la UE que permite el pasaporte de servicios financieros en toda la Unión Europea.
- Oferta de productos diversificada: préstamos comerciales, incluido el factoring.
- Modelo de banca esbelta en sus etapas finales de un viaje de transformación digital para convertirse en el banco del cliente corporativo moderno, con software bancario y de factoring de última generación, infraestructura informática escalable y capacidades avanzadas de inteligencia empresarial. El nuevo sistema central bancario se ha puesto en marcha con éxito en los últimos meses.
- Enfoque muy conservador de las exposiciones, con un nivel básico de ingresos que proporciona cobertura de contribución a sus niveles contenidos de costes operativos.
- Venta Requisitos previos

Se espera que el posible comprador

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### TARGET PRICE

\$ 39,000,000

### GROSS REVENUE

\$ 0

### EBITDA

\$ 0

### BUSINESS TYPE

Bancos

### COUNTRY

Malta

### BUSINESS ID

L#20260998

- Demostrar capacidad financiera para presentar una oferta vinculante en un plazo de tres meses.
- Lo ideal sería tener una entidad autorizada por un regulador de servicios financieros reconocido en Europa, Reino Unido o Suiza (preferible pero no obligatorio).
- Garantizar que las UBO tengan una reputación limpia, sin problemas normativos, legales, de integridad o relacionados con sanciones.

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