

# Soluciones de software SAAS y AI/ML





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Se trata de una empresa con sede en Londres especializada en soluciones de software, datos e IA/ML, centrada en transformar la gestión de productos digitales y las operaciones globales de grandes marcas internacionales. La empresa ofrece servicios a lo largo de todo el ciclo de vida del desarrollo de productos, incluido el desarrollo de software a medida, la ciencia de datos, la ingeniería y los centros de datos definidos por software.

# Aspectos más destacados

La empresa se centra en desarrollar sus propios productos y soluciones para aumentar potencialmente los márgenes y conseguir ingresos recurrentes.

- Cuenta con un equipo en el Reino Unido de unos 100 arquitectos, ingenieros y desarrolladores.
- En los últimos tres años, la empresa ha tenido una CAGR superior al 39% en crecimiento de ingresos.
- Proyecta un crecimiento de los ingresos de más del 60% CAGR de 2025 a 2027, con un objetivo de más de 61 millones de dólares.
- La empresa tiene una tasa de retención de clientes del 80% con contratos plurianuales.
- La empresa está libre de deudas y tiene una estructura de propiedad limpia, con un 100% de UBO (Ultimate Beneficial Owner).

### TARGET PRICE

\$ 90,000,000

## **GROSS REVENUE**

\$ 15,000,000

### **EBITDA**

\$ 4,500,000

## **BUSINESS TYPE**

Software y SAAS

# COUNTRY

Reino Unido

### **BUSINESS ID**

L#20251018



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