

Servicios inmobiliarios B2B





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Nos complace presentar una oportunidad de adquirir un negocio altamente rentable y bien establecido, especializado en servicios de reparación y sustitución para comunidades multifamiliares y empresas de gestión inmobiliaria. La empresa opera a lo largo del corredor de la I-85 en Carolina del Norte y Carolina del Sur, ofreciendo un modelo de negocio ágil y con pocos activos, con un fuerte potencial de crecimiento.

Claves del negocio

- **Sólidos resultados financieros:** La empresa alcanzó 3,3 millones de dólares en ventas en 2024, lo que representa un importante aumento del 37,5% respecto a los 2,4 millones de 2023. Esta tendencia al alza demuestra la solidez de la demanda y la penetración en el mercado.
- **Modelo de servicio especializado:** La empresa destaca en la programación y gestión de una red de subcontratistas especializados y cualificados que realizan una amplia gama de servicios de reparación y sustitución. Este modelo elimina la necesidad de mano de obra interna y de una licencia de contratista, reduciendo los gastos operativos y la complejidad.
- **Base de clientes diversa y estable:** Nuestra base de clientes se compone principalmente de clientes estables y recurrentes, con comunidades multifamiliares que representan el 65% de los ingresos y empresas de administración de fincas que representan el 25%. El 10% restante procede de residencias unifamiliares.
- **Eficacia operativa:** La eficaz gestión de proyectos de la empresa garantiza que el 80% de todos los trabajos se completen en un plazo de dos días laborables, lo que se traduce en una elevada satisfacción del cliente y en la repetición del negocio.
- **Estilo de vida y flexibilidad:** Esta adquisición ofrece una oportunidad única para que el propietario dirija el negocio desde su casa u oficina en las deseables Carolinas. El propietario actual se compromete a proporcionar una formación completa y una transición fluida para garantizar un éxito continuado.

TARGET PRICE

\$ 3,750,000

GROSS REVENUE

\$ 3,300,000

EBITDA

\$ 1,125,000

BUSINESS TYPE

Servicios

COUNTRY

Estados Unidos

BUSINESS ID

L#20251006

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