

# Empresa de recogida y procesamiento de aceite de cocina usado (UCO) establecida hace 10 años



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Excepcional oportunidad de adquisición para una sociedad de responsabilidad limitada (OOO) altamente rentable y bien establecida, especializada en la recogida y procesamiento de **Aceite de Cocina Usado (UCO)** en toda la Federación Rusa.

Fundada en marzo de 2012, esta empresa líder del mercado ha construido un modelo de negocio sólido y estable prestando sus servicios a más de **6.000 establecimientos de restauración**, incluidas grandes cadenas federales como **McDonald's, Burger King y KFC**. La actividad principal de la empresa consiste en recoger UCO, procesarlo en sus instalaciones para eliminar impurezas y exportar después el producto refinado como materia prima para la producción de biocombustibles en la Unión Europea.

Con una cuota de mercado dominante de aproximadamente **el 60%**, la empresa es líder en su campo, impulsada por un compromiso con la eficacia y un enfoque flexible centrado en el cliente. Su infraestructura operativa es completa y cuenta con:

- Sede central: Situada en la región de Moscú.
- Nueve Divisiones Regionales: Emplazamientos estratégicos en San Petersburgo, Kazán, Ekaterimburgo, Novosibirsk, Surgut, Volgogrado, Samara, Vorónezh y Krasnodov, que proporcionan una cobertura logística casi nacional.
- Activos: Un equipo dedicado de 90 profesionales cualificados, una flota de 50 vehículos y equipos de procesamiento de última generación.

Esta empresa se sitúa a la vanguardia del movimiento mundial hacia una economía circular y la sostenibilidad medioambiental. El producto UCO de la empresa, una materia prima renovable y no tóxica para biocombustibles, ofrece una alternativa más limpia a los combustibles fósiles tradicionales y es totalmente compatible con la infraestructura diésel existente.

El producto UCO refinado se **exporta al 100%** a fábricas de países de la UE para la producción de combustible biodiésel. Esta práctica contribuye a una **economía de ciclo cerrado** y a la sostenibilidad medioambiental, al reutilizar los residuos para convertirlos en un bien valioso. Más allá del biocombustible, los aceites refinados también pueden servir como materia prima secundaria para otros productos, como **pinturas, barnices y lubricantes técnicos**.

El UCO ha surgido como una alternativa revolucionaria en energía y productos químicos, ofreciendo una opción de combustible sostenible, biodegradable y no tóxico que reduce significativamente las emisiones en comparación con los combustibles fósiles tradicionales. Su compatibilidad con los motores diésel existentes sitúa a esta empresa a la vanguardia de la transición mundial hacia prácticas energéticas más ecológicas. La capacidad de exportación actual de la empresa es de **1.600 toneladas de UCO al mes**.

### TARGET PRICE

\$ 6,500,000

### GROSS REVENUE

\$ 18,000,000

### EBITDA

\$ 1,800,000

### BUSINESS TYPE

Fabricación

### ESTABLISHED

2012

### COUNTRY

Rusia

### BUSINESS ID

L#20251008

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