

Minorista de suministros para la construcción





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Un minorista y proveedor de construcción regional establecido y en constante crecimiento especializado en materiales de construcción de alta calidad está ahora disponible para su adquisición. Este negocio, que abastece a los mercados residencial, comercial e industrial, se ha recuperado de forma impresionante tras la pandemia, con unos ingresos de más de 9,2 millones de dólares en el ejercicio fiscal más reciente y unos beneficios discrecionales de 655.000 dólares.

Principales aspectos de la inversión

TARGET PRICE
\$ 4,400,000

BUSINESS TYPE
Mayorista

COUNTRY
Estados Unidos

BUSINESS ID
L#20250950

- Sólido historial de crecimiento: 13% de crecimiento anual medio en los últimos tres años; se prevé que alcance unos ingresos de ~10 millones de dólares en 2025.
- Base de clientes diversa: 70% clientes particulares, 30% contratistas. El desglose de las ventas incluye un 75% residencial, un 15% comercial y un 10% industrial.
- Inmuebles incluidos: Dos edificios y cuatro cobertizos (19.200 pies cuadrados) más un terreno adyacente de expansión de 2,25 acres con instalaciones de oficina y almacén.
- Operación llave en mano: 1,2 millones de dólares en inventario, 700.000 dólares en equipamiento y una plantilla estable que se espera que permanezca tras la transacción.
- Potencial de expansión: Mínimo gasto actual en marketing; gran potencial de crecimiento mediante la promoción online y el alcance geográfico.

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