

Empresa líder en robótica industrial





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Empresa italiana consolidada e innovadora especializada en robótica industrial, esta empresa de Campania surgió como una escisión de un grupo con más de 30 años de experiencia en sistemas eléctricos, tecnologías de control e instrumentación. Desde entonces ha desarrollado una sólida reputación en el suministro de soluciones de automatización en sectores clave como el farmacéutico, el aeronáutico, el mecánico, el energético y el siderúrgico.

La experiencia de la empresa abarca desde sistemas de automatización a medida hasta maquinaria especializada para el corte por láser y la manipulación de chapas metálicas. Recientemente, se ha expandido al sector agrotécnico, desarrollando un robot de nueva generación para uso agrícola, que ya está generando una tracción comercial temprana por parte de los principales actores de la industria.

Aspectos comerciales y operativos destacados

- Mezcla equilibrada de ingresos: 52% venta de productos, 48% prestación de servicios
- Sólida trayectoria en sectores industriales de alto nivel
- Sólida cartera de pedidos de ~2M€ en 2025, con márgenes en mejora (objetivo de EBITDA del 7-8%)
- Sólidos proyectos de innovación, incluidos los sistemas robóticos para la agricultura

Planes estratégicos de desarrollo

- Finalizar la I+D y comercializar el nuevo robot agrícola
- Invierte en un sistema fotovoltaico para la eficiencia energética
- Crear islas robotizadas internamente para aumentar la capacidad de producción

Oportunidad de inversión

- Buscar capital de socios estratégicos o financieros (se considera una participación minoritaria o mayoritaria)
- La financiación se destinará a I+D, infraestructura operativa e integración de energía verde

BUSINESS TYPE
Empresas agrícolas

COUNTRY
Italia

BUSINESS ID
L#20250945

- Posicionado para el crecimiento en la intersección de la Industria 4.0 y la agricultura sostenible

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