

# Fabricante textil indio establecido



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## Fabricante textil indio establecido

Un fabricante textil heredado con una trayectoria de más de 35 años ofrece a inversores o compradores estratégicos la oportunidad de adquirir un negocio de producción de tela vaquera y no vaquera verticalmente integrado. Históricamente, la empresa ha servido tanto a la exportación mundial como a los mercados nacionales, suministrando tejidos a algunos de los minoristas y marcas de moda internacionales más reconocidos.

Recientemente recapitalizada y bajo un nuevo liderazgo, la empresa se encuentra en plena transformación, combinando una profunda experiencia e infraestructura de fabricación con una visión de crecimiento moderna y emprendedora.

### TARGET PRICE

\$ 35,000,000

### BUSINESS TYPE

Fabricación

### COUNTRY

India

### BUSINESS ID

L#20250938

## Fabricación e infraestructuras

- 52.000 m<sup>2</sup> yd (15 acres) de campus industrial con más de 400.000 sq. pies de espacio de producción construido
- Producción integrada verticalmente a través de:
  - Texturización: 11.200 toneladas al año.
  - Encolado, tejido, teñido y acabado: 35 millones de metros anuales cada uno.
- 289 telares, maquinaria completa de tintura y acabado, y laboratorios propios de control de calidad
- Nuevas inversiones previstas en:
  - Línea no denim: 25M metros de capacidad adicional
  - Central solar de 5 MW para reducir los costes de la energía sostenible

## Gama de productos

- Núcleo: vaqueros índigo, elásticos, hilados en anillos, estampados, satinados y de alta costura
- Especialidad: Tejidos DualFX LYCRA, telas vaqueras para camisas, telas de peso inferior no vaqueras
- Laboratorio de I+D y de procesos húmedos dinámico y sensible a las tendencias

- Proveedor de confianza de marcas mundiales como H&M, VF Corp., Primark, Next y Carrefour

## Posición financiera y ventajas

- Dificultades financieras históricas debidas a la elevada deuda heredada y a la carga de la depreciación
- La empresa pasa ahora a una estructura de deuda cero
- ~200 millones de rupias en pérdidas trasladables ofrecen un futuro escudo fiscal
- Toda la depreciación importante ya está absorbida en los libros – base de bajo coste a partir del ejercicio fiscal 25
- Una clara hoja de ruta de crecimiento a cinco años:
  - Ingresos FY2025: ~INR 950M
  - Proyección para el ejercicio 2029: ~ 15.000 millones de rupias de ingresos con un margen neto del ~ 7%.

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