

Negocio avícola rentable



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Esta empresa avícola de Nicosia, con más de 25 años de experiencia en el sector, ofrece productos de pollo de engorde de alta calidad y se ha forjado una sólida reputación en todo Chipre. La empresa, que atiende a más de 90 clientes, entre ellos 50 carnicerías, 45 restaurantes y 3 grandes supermercados, ha logrado una TACC constante del 3,4% y mantiene un sólido margen de EBITDA del 20,1%. Al operar con un modelo de venta directa, se beneficia de una base de clientes leales y de relaciones comerciales a largo plazo, lo que garantiza una estabilidad constante de los ingresos. Este negocio establecido presenta una excelente oportunidad de venta, ofreciendo una base fiable para un crecimiento y éxito continuados. Por último, la empresa dispone de todas las licencias necesarias para un matadero interno y está a la espera de la aprobación final. Una vez en funcionamiento, se espera que aumente el EBITDA de la empresa en un 19%, hasta 549.000 millones de euros.

Productos y servicios

El negocio se especializa en productos de pollo de engorde de alta calidad, que sirven a supermercados, carnicerías, restaurantes y mayoristas a través de una red de distribución bien establecida en todo Chipre.

Resumen de las instalaciones

La empresa opera desde unas instalaciones de propiedad privada en Nicosia, con terrenos adyacentes disponibles para su ampliación. Incluye infraestructura avícola, un sistema de distribución eficaz y vehículos de reparto refrigerados.

Visión general de la capitalización

La empresa se financia con sus propias operaciones, generando unos ingresos de 2,3 millones de euros hasta el año pasado. Es de propiedad privada, con dos accionistas a partes iguales (50% cada uno), tiene una deuda de unos 100.000 euros y dispone de 525.000 euros de reservas en efectivo.

TARGET PRICE

\$ 3,800,000

GROSS REVENUE

\$ 2,300,000

EBITDA

\$ 460,000

BUSINESS TYPE

Fabricación

COUNTRY

Chipre

BUSINESS ID

L#20250869

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