MERGERSCORP
The Leader In Business Sales Mergers & Acquisitions

Principales empresas de servicios informáticos y FinTech

PRINTED ON: *April 30, 2025, 6:58 AM (EST)* **PUBLISHED ON:** *April 29, 2025, 5:49 AM (EST)* **UPDATED ON:** *April 30, 2025, 5:58 AM (EST)*

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Dos empresas tecnológicas complementarias de gran éxito en Costa Rica están disponibles para su adquisición. Con una plantilla combinada de 82 empleados, estas empresas son líderes en sus respectivos campos:

1. Empresa A: Una fintech de primer nivel especializada en pagos electrónicos y soluciones de tecnología financiera
2. Empresa B: Un proveedor de servicios informáticos establecido que ofrece consultoría y externalización de recursos tecnológicos

Destacados

- Liderazgo en el mercado: Ambas empresas son líderes reconocidos en sus sectores y prestan servicio a más de 50 clientes, principalmente instituciones financieras y entidades gubernamentales
- Servicios complementarios: Ofertas sinérgicas que abarcan soluciones fintech, consultoría informática y externalización
- Crecimiento constante: CAGR de ingresos a 3 años del 18,4% (2022-2024)
- Base de clientes diversa: Incluye bancos, cooperativas, fondos de pensiones, cooperativas de crédito e instituciones gubernamentales.
- Dirección experimentada: Dirigida por dos empresarios experimentados con décadas de experiencia en el sector

Cartera de productos y servicios

Empresa A (Fintech)

- Soluciones de pago electrónico
- Plataformas bancarias digitales omnicanal
- Sistemas de gestión y autenticación de documentos digitales

Empresa B (Servicios informáticos)

- Externalización informática (tecnologías Microsoft y Oracle)
- Servicios de consultoría para sistemas ERP, CRM, Core Bancario y Core Municipal
- Soluciones especializadas de gestión de impuestos municipales

Justificación de la inversión

1. Oportunidad de mercado: Capitalizar la creciente demanda de tecnología financiera y servicios de TI en Costa Rica y más allá.
2. Modelo de negocio escalable: Potencial de expansión a nuevos mercados y ofertas de servicios
3. Sólidas relaciones con los clientes: Asociaciones duraderas con las principales instituciones financieras
4. Tecnología innovadora: Soluciones propias con inversión continua en I+D
5. Mano de obra con talento: Equipo cualificado de 82 empleados con gran experiencia en el sector

TARGET PRICE
$ 20,000,000

GROSS REVENUE
$ 10,700,000

EBITDA
$ 1,960,000

BUSINESS TYPE
Servicios

COUNTRY
Costa Rica

BUSINESS ID
L#20250868

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