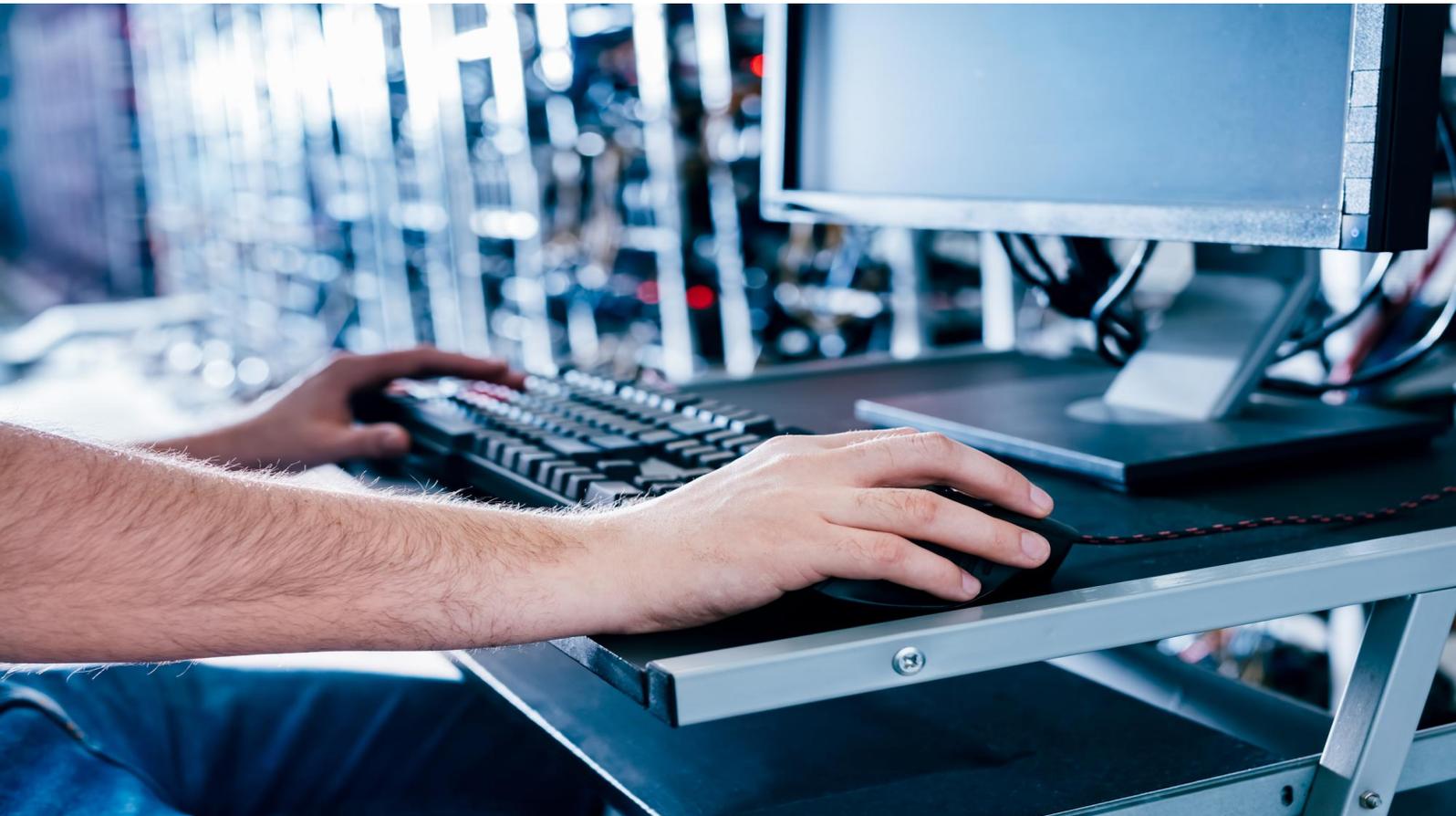


Empresa histórica de TI bien establecida





Empresa histórica de TI bien establecida

Una empresa de TI consolidada con más de 15 años de experiencia, especializada en soluciones en la nube, ciberseguridad y transformación digital. Socio certificado de los principales proveedores de tecnología con una base de clientes diversa que abarca los sectores financiero, sanitario, educativo, de marketing, logístico, minorista y público. La empresa es socio principal certificado de los principales proveedores de servicios en la nube, como Google Premier Partner y Microsoft Partner, y cuenta con el apoyo de un equipo informático profesional y altamente experimentado. Conocida por su enfoque flexible y centrado en el cliente, la empresa ha establecido contratos a largo plazo con sus clientes y opera sin deuda financiera. En los últimos tres años, ha demostrado un crecimiento constante de los ingresos, con una media anual del 30%.

Servicios básicos

- Migración a la nube
- Ciberseguridad
- Gestión de identidades y dispositivos
- Optimización de la infraestructura informática

Licencias e integración

- Licencias de plataformas en la nube
- Licencias de Microsoft y otros programas
- Servicios de implantación, despliegue y migración
- Gestión del cambio, formación, seguridad y cumplimiento

Servicios informáticos gestionados

- Gestión proactiva de TI y soporte técnico
- Ciberseguridad, copias de seguridad y recuperación ante desastres
- Auditorías de infraestructuras y proyectos de modernización

Análisis de datos e informes

TARGET PRICE

\$ 2,190,000

GROSS REVENUE

\$ 1,620,000

BUSINESS TYPE

Software y SAAS

COUNTRY

Bulgaria

BUSINESS ID

L#20250884

- Análisis de marketing, perspectivas y previsiones ERP
- Visualización de datos, informes y automatización

Protección de correo electrónico y dominios

- Configuración DNS para SPF, DKIM, DMARC
- Supervisión y notificación de actividades no autorizadas

Actuaciones destacadas

- Usuarios migrados: 10,000+
- Empleados formados: 3,000+
- Proyectos realizados: 400+
- Tamaño del equipo: 14 profesionales informáticos con certificaciones
- Crecimiento de los ingresos: 30% de media en los últimos 3 años

Fortalezas del balance

Crecimiento positivo de los fondos propios

- Sólidas reservas de efectivo
- Bajo endeudamiento, sin pasivos no corrientes

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.



WWW.MERGERSCORP.COM