

# Fábrica de confección de ropa de lujo



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## Fábrica de confección de ropa de lujo

Con más de 20 años de experiencia, la fábrica está especializada en la producción de ropa femenina de gama alta para marcas francesas de lujo de alcance mundial. Con dos líneas de producción con una capacidad de 300.000 piezas al año, la empresa se encarga del ciclo completo, desde el desarrollo del producto hasta la logística. La fábrica está equipada con moderna maquinaria automatizada y mantiene un equipo altamente cualificado. La fábrica destaca por sus normas de producción de alta calidad que cumplen los exigentes requisitos de las marcas de lujo mundiales. Dotada de instalaciones de producción modernas y flexibles, garantiza la eficacia y la adaptabilidad de las operaciones. La plantilla experimentada y regularmente formada contribuye a una calidad constante, apoyada por un fuerte enfoque en el trabajo en equipo y una baja rotación de personal. Con una experiencia demostrada en la manipulación de una amplia gama de materiales naturales y sintéticos, la fábrica está bien posicionada para gestionar necesidades de producción complejas. Además, dispone de líneas de producción listas para activar, lo que proporciona la capacidad de ampliar las operaciones rápidamente en función de la demanda.

### Activos incluidos

- 5.100 m2 moderno edificio de producción (4 plantas)
- 1.985 m2 parcela con aparcamiento privado
- Máquinas de coser manuales y automáticas especializadas, robots de corte, prensas de fusión
- Activos inmateriales: know-how, cartera de clientes, prototipos
- Pedidos y cobros en curso de clientes

### Productos y servicios

- Producción de prendas femeninas de lujo para marcas mundiales
- Capaz de realizar piezas únicas, prototipos, series limitadas y grandes volúmenes de producción
- Los materiales y diseños suelen ser proporcionados por los clientes
- Productos finales entregados listos para su exposición al por menor

### Instantánea financiera (2024)

#### TARGET PRICE

\$ 3,698,000

#### BUSINESS TYPE

Fabricación

#### COUNTRY

Bulgaria

#### BUSINESS ID

L#20250875

- Ventas netas de producción: 6,94 millones de BGN (~3,55 millones de euros)
- EBITDA: 155.000 BGN (~79.000 euros)
- Activos totales: 4,99 millones de BGN (~2,56 millones de euros)
- Fondos propios: 4,26 millones de BGN (~2,19 millones de euros)

#### Percepción de la valoración

- El precio de venta combina el valor inmobiliario y las operaciones empresariales
- Valoración del negocio estimada entre 0,8x y 1,5x EBITDA medio, muy por debajo de los índices del mercado.
- La fábrica ofrece un excelente potencial de inversión teniendo en cuenta los valores inmobiliarios actuales

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