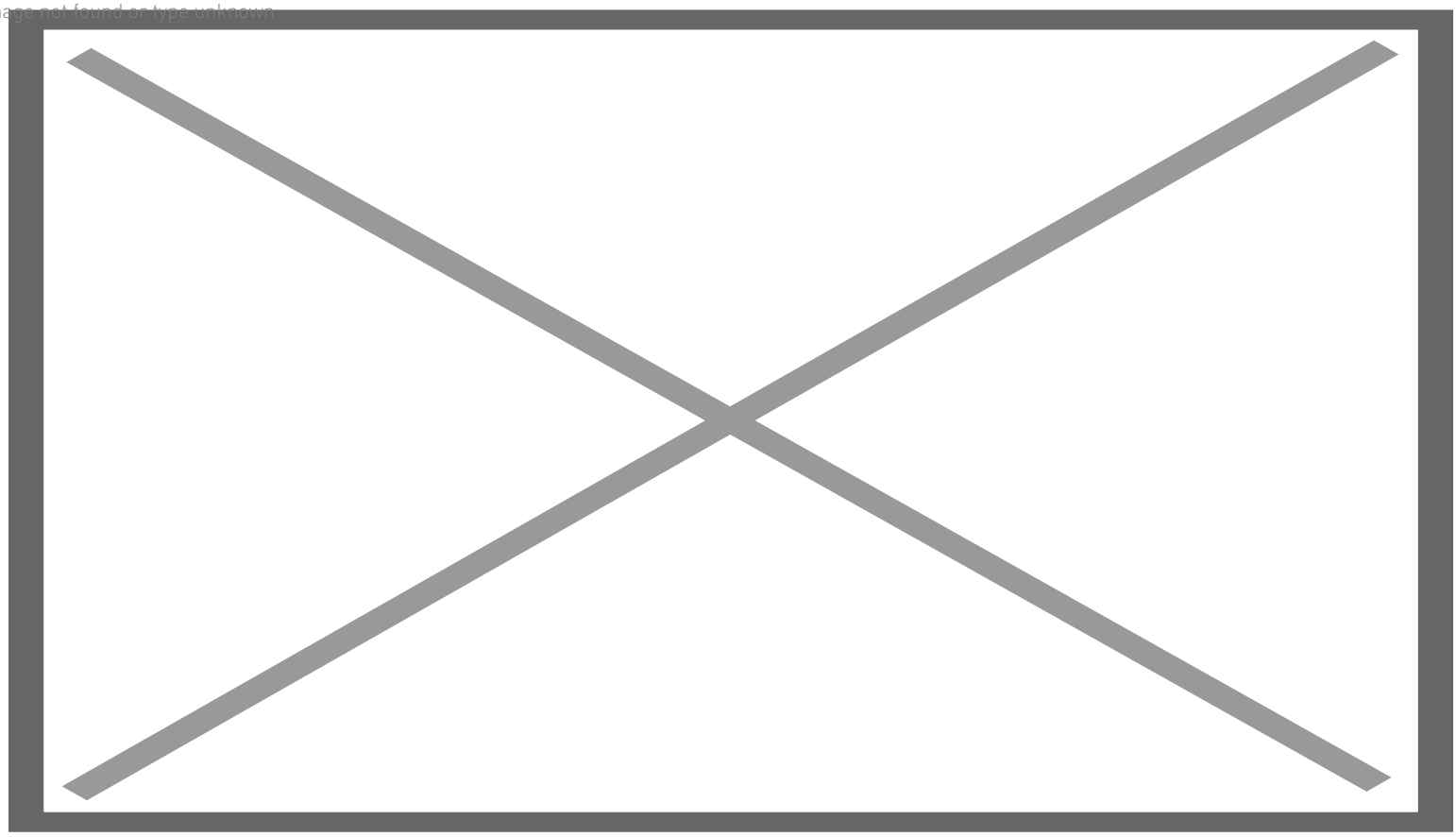
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Negocio de gestión de activos históricos

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Negocio de gestión de activos históricos

TARGET PRICE
$ 9,750,000

GROSS REVENUE
$ 2,600,000

EBITDA
$ 1,100,000

BUSINESS TYPE
Gestión de activos

COUNTRY
Chipre

BUSINESS ID
N.º 2025087

Una oportunidad excepcional para adquirir una empresa de gestión de activos históricos bien consolidada y regulada por la Comisión del Mercado de Valores de Chipre (CySEC).

Aspectos más destacados

Cumplimiento normativo: Como entidad regulada por la CySEC, la empresa cumple con los más altos estándares de cumplimiento y gobernanza, lo que garantiza la confianza de los inversores y la integridad operativa.

Un volumen de activos gestionados sólido: Con 450 millones de euros en activos gestionados, la empresa ha demostrado su capacidad para atraer y gestionar activos considerables de sus clientes, lo que le proporciona una base estable para seguir creciendo y siendo rentable.

Sólida fuente de ingresos: La empresa genera unos ingresos anuales de entre 1,5 y 1,75 millones de euros, lo que demuestra su eficacia en la gestión de activos y la fidelización de clientes, además de contar con una cartera variada de estrategias de inversión que se adaptan a las distintas necesidades de los inversores.

Posición en el mercado: Consolidada en el competitivo sector de la gestión de activos, la empresa ocupa una posición importante en el mercado, gracias a una cartera de clientes fieles y a unas sólidas relaciones con inversores institucionales y particulares.

Potencial de crecimiento: Dado que el sector de la gestión de activos está en constante evolución, existen numerosas oportunidades de expansión, como la introducción de nuevos productos de inversión, la captación de nuevos segmentos de mercado y el aprovechamiento de los avances tecnológicos para mejorar la prestación de servicios y la relación con los clientes.

Este negocio de gestión de activos históricos es una oportunidad de adquisición ideal para inversores o empresas que quieran reforzar su cartera en el sector de la gestión de activos. Con una trayectoria contrastada, una situación financiera sólida y el respaldo de las autoridades reguladoras, esta oportunidad está llamada a seguir cosechando éxitos y a seguir creciendo en el dinámico panorama de las inversiones.

Puntos clave

- Ofrecemos principalmente / Asesoramiento / Gestión de carteras
- Aprox. 400 clientes (griegos y chipriotas)
- Baja concentración de clientes
- Equipo profesional con buena relación calidad-precio (entre 300 000 y 325 000 al año)
- Bancos depositarios de Suiza, Luxemburgo y los Emiratos Árabes Unidos
- Fondos activos regidos por la legislación chipriota
- Bancos (UBS Swiss, CBP Quilvest, Piraeus Bank, CIM Banque, Eurobank Hellas, Bank of Cyprus)
- Fuentes de ingresos:
    - Comisiones de gestión
    - Retro

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- Comisiones de rendimiento
- Comisiones por servicio
- Comisiones por asesoramiento en materia de inversiones
- Otros

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