

Fabricante de envases innovadores y sostenibles

MERGERSCORP

Fabricante de envases innovadores y sostenibles

Un fabricante de envases bien establecido, especializado en soluciones de cartón ondulado, está disponible para su adquisición. Esta empresa, que opera desde hace décadas, ha construido una fuerte presencia en Italia, atendiendo a sectores como la alimentación, el comercio minorista, la logística y el comercio electrónico.

La empresa integra prácticas respetuosas con el medio ambiente, utilizando energías renovables para alimentar las producciones. Con una potencia instalada de 579 kWp y una producción anual de energía de 760.000 kWh, consigue un ahorro energético del 76%, reduciendo significativamente su huella de carbono. Además, mensualmente se reciclan importantes cantidades de residuos de cartón, lo que refuerza su compromiso con las operaciones sostenibles.

Además, la empresa tiene una fuerte presencia en el mercado regional con una base de clientes leales, apoyada por una tecnología de producción avanzada que garantiza la eficacia y una amplia capacidad de personalización. Sus operaciones responsables con el medio ambiente se alinean con las exigencias modernas de sostenibilidad, reforzando su ventaja competitiva. Además, las normas de calidad certificadas garantizan el cumplimiento de los requisitos de la industria, lo que la convierte en un actor fiable y reputado en el sector del envasado.

Capacidad de producción

1. Cuatro líneas de producción automatizadas para cajas estándar y troqueladas con impresión flexográfica de alta calidad.
2. Impresión directa de alta resolución con capacidad de seis colores para envases premium
3. Producción de envases de gran formato para aplicaciones industriales
4. Tecnología de impresión digital para expositores personalizados y pedidos de lotes pequeños.
5. Creación de prototipos y desarrollo de muestras con plotters de corte digital de última generación.

Productos

- Cajas americanas: Alta protección contra impactos, presión y suciedad personalizables tanto en tamaño como en impresión hasta 4 colores
- **Bandejas de cartón para alimentos:** Adecuadas para todo tipo de alimentos, como fruta, verdura, repostería, productos lácteos, etc.
- **Cajas troqueladas:** Cajas automontables con cierre de enclavamiento, fabricadas mediante troquelado o plotter de corte.
- **Ingeniería del papel:** Cajas, bandejas, expositores de mostrador y todas las cajas troqueladas de cartón compacto o acopladas con cartón ondulado.
- **Expositores de cartón:** Expositores de productos de pie, diseñados para distintos tipos de productos de los sectores alimentario, de bebidas, farmacéutico y otros.
- **Cinta adhesiva:** Diseñada para todo tipo de aplicaciones en el sector del envasado, desde el cierre manual de cajas hasta la aplicación mediante dispensadores o envasadoras automáticas.

Finanzas

TARGET PRICE

\$ 4,950,000

GROSS REVENUE

\$ 8,500,000

EBITDA

\$ 850,000

BUSINESS TYPE

Fabricación

COUNTRY

Italia

BUSINESS ID

L#20250816

2022 - 8.000.000 euros (Ingresos)
2021 - 5.900.000 euros (Ingresos)
2020 - 4.450.000 euros (Ingresos)

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

MERGERSCORP

© 2026 MergersCorp M&A International. All rights reserved.

© 2026 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.

MERGERSCORP

WWW.MERGERSCORP.COM