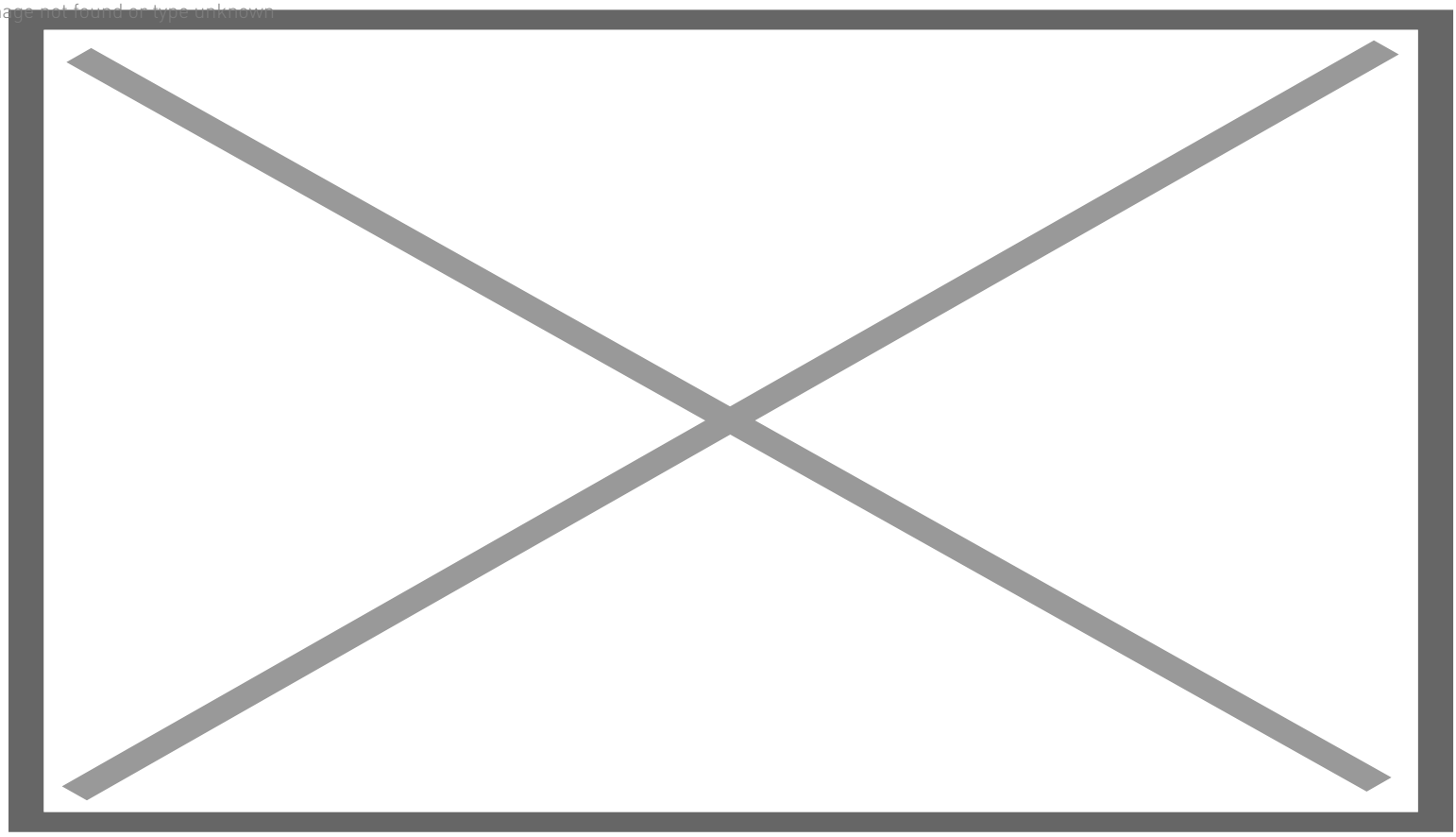
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Empresa rentable de productos de madera

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Empresa rentable de productos de madera

TARGET PRICE
$ 13,000,000

GROSS REVENUE
$ 4,300,000

EBITDA
$ 1,634,000

BUSINESS TYPE
Manufactura - Materiales de construcción y madera

FACILITIES
Incluye activos físicos por valor de 10 millones de euros

COUNTRY
Eslovaquia

BUSINESS ID
L#2825081C

La organización está estratégicamente posicionada como principal fabricante europeo especializado en mangos y empuñaduras de madera de alta calidad. Ofrece una completa línea de productos que incluye artículos de gran demanda, como mangos, martillos, mangos largos y productos torneados, destinados a los sectores de las herramientas de jardinería, silvicultura y construcción. Los sólidos procesos de fabricación se apoyan en la gestión estratégica de unos 8.500 m³ de existencias de madera, que comprenden 6.000 m³ de fresno, 1.500 m³ de haya, 500 m³ de tilo y 500 m³ de nogal.

La empresa ha establecido una fuerte presencia de mercado en regiones europeas clave, como Alemania, Suiza, Escandinavia, Francia, Austria, la República Checa y Gran Bretaña. Sus eficientes operaciones están respaldadas por una plantilla dedicada de 50 empleados, lo que le permite mantener la calidad y la escala en el servicio a entre 10 y 15 clientes habituales. El compromiso de la organización con las normas de alta calidad y la excelencia en la fabricación queda validado por su acreditación según las normas STN y la certificación ISO 9001. Ofrece una gama diversificada de productos, con artículos únicos como madera de cepillo, patas de muebles, componentes de mesas y accesorios para el hogar, adecuados para diversas aplicaciones domésticas e industriales.

Productos y servicios

El objetivo principal de la organización es la fabricación y venta de mangos para herramientas de jardinería, silvicultura y construcción. Sus productos más vendidos son:

- Mangos y martillos
- Asas largas
- Productos torneados
- Accesorios para el hogar
- Brushwood
- Patas de muebles
- Componentes de la mesa
- Asas y empuñaduras

Visión general de los activos

Activos materiales

Los activos tangibles de la organización comprenden terrenos, maquinaria de fabricación, instalaciones logísticas, tecnología para la transformación de herramientas de madera dura y un importante inventario de productos, como mangos, martillos, mangos largos, productos torneados, accesorios para el hogar, madera de cepillo, patas de muebles y componentes de mesas.

Desglose de activos

- Maquinaria: 1,5 – 2 millones de euros
- Equipamiento y herramientas: 2,5 millones de euros
- Preparación de la Sala Seca: 1,5 millones de euros
- Los activos restantes incluyen terrenos y edificios construidos.

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Resumen de las instalaciones

La organización opera desde unas instalaciones propias que abarcan:

- Un tamaño total de las instalaciones de 45.100 m²
- Superficie del terreno: 12,402 m²
- Superficie total del pabellón: 17.470 m², divididos como sigue:
    - Pabellón 1: 491 m²
    - Oficinas: 735 m²
    - Zona de aparcamiento: 1,986 m²
    - Pabellón 2: 853 m²
    - Terreno del sendero: 154 m²
    - Pabellón 3: 3.157 m²
    - Terreno de almacenamiento: 6.374 m²
    - Superficie de la carretera: 1,478 m²

Visión general de la capitalización

El negocio es copropiedad de dos interesados, y la venta abarca el 100% de la propiedad de la sociedad limitada.

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