

Empresa familiar de servicios a domicilio



MERGERSCORP

Empresa familiar de servicios a domicilio

Situada en el estado de Washington, está especializada en la construcción de viviendas unifamiliares a medida mediante sesiones de diseño "cara a cara" y servicios de selección de emplazamientos para clientes que buscan casas a medida de alta calidad. La empresa ha establecido una sólida reputación regional, solidificando unos ingresos estables de aproximadamente 50 millones de dólares en los últimos cinco años, junto con unos Beneficios Discrecionales superiores a 6 millones de dólares.

Su doble certificación estatal y su compromiso permanente con la alta calidad, junto con las mejores críticas en línea, presentan oportunidades de crecimiento para llevar el negocio al siguiente nivel mediante expansiones guiadas y asociaciones estratégicas. Ningún cliente individual aporta más del 3,2% de los ingresos anuales, y los Diez Principales consumidores representan más del 12%, por lo que la empresa goza de diversidad de clientes y bajos índices de riesgo.

El equipo experimentado está formado por 28 empleados no sindicados, incluida la dirección que probablemente permanecerá tras la venta para garantizar la continuidad de las operaciones diarias tras un periodo de transición de tres meses sin problemas. Además de mantener un sitio web, la empresa participa en plataformas de medios sociales como BuzzbuzzHome, Houzz, Pinterest y YouTube, mientras que los esfuerzos publicitarios se apoyan principalmente en referencias de una base de clientes amplia y recurrente.

El lugar de trabajo tiene una superficie de 3.800 pies cuadrados e incluye zonas de recepción, una sala de conferencias, oficinas administrativas, una cocina para empleados y un amplio almacén; está en excelentes condiciones y zonificado para albergar capacidad adicional.

La propiedad está disponible para compra opcional o arrendamiento a largo plazo, y unos locales nuevos o adicionales podrían facilitar la expansión hacia el mercado de compradores de primera vivienda.

Con excelentes conexiones, escasa participación del propietario, una sólida tendencia de los ingresos y contratos sustanciales en vigor, esto representa una oportunidad excepcional.

Puntos clave

- Tipo de venta: Activo o Acción
- Derechos de cobro: 909.220
- Equipamiento: 475.530
- WIP y depósitos: 19.488.034 \$.
- Desarrollos: 11.822.153 \$ *opcional.
- Tipo de empresa: Constructores operativos
- Tipo de empresa: S-Corp. | SIC: 1531

Servicios superiores

1. Viviendas e inmuebles: 67%
2. Viviendas en propiedad personal: 33%

- Tasas de rotación anual:
- Derechos de cobro: 53,5 veces al año.
- Inventario: 2,5 veces al año.
- Activos: 1,3 veces al año.

TARGET PRICE

\$39,000,000

GROSS REVENUE

\$61,444,705

EBITDA

\$3,811,401

BUSINESS TYPE

Servicios

ESTABLISHED

1991

COUNTRY

Estados Unidos

BUSINESS ID

L#20240798

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

MERGERSCORP

© 2026 MergersCorp M&A International. All rights reserved.

© 2026 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.

MERGERSCORP

WWW.MERGERSCORP.COM