

Negocio histórico de la construcción de contratos generales en EE.UU. para el GOBIERNO DE EE.UU.





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La empresa es un reputado contratista general especializado en una amplia gama de proyectos de construcción, que atiende a clientes comerciales, organismos gubernamentales e instituciones educativas. Su cartera abarca proyectos grandes y pequeños, como aparcamientos, renovaciones de edificios, nuevas construcciones y ampliaciones. Además, presta servicios expertos en instalaciones comerciales de paneles de yeso y techos acústicos.

Instalaciones y Operaciones

Las operaciones de la empresa se llevan a cabo desde unas instalaciones de 7.636 pies cuadrados estratégicamente situadas en Texas, de las que es orgullosa propietaria. Estas instalaciones son esenciales para su modelo de negocio, ya que proporcionan el espacio de almacén y oficinas necesario para apoyar sus actividades. Para satisfacer las demandas de los proyectos, la empresa mantiene una flota de vehículos y emplea a un equipo de profesionales experimentados del sector. La propiedad está disponible para alquilar o compra a posibles compradores.

Trayectoria y resultados financieros probados

Con casi 70 años de funcionamiento ininterrumpido, la empresa se ha labrado una sólida reputación y un historial probado en el sector de la construcción. Sus estrategias de marketing están diseñadas para dirigirse eficazmente a municipios, empresas industriales y comerciales, garantizando una afluencia constante de nuevos proyectos.

Para el ejercicio fiscal 2023, la empresa declaró unos ingresos de 4.005.080 \$, con un objetivo para 2024 fijado en unos ingresos estables de 4 millones de \$, acompañados de unos beneficios discrecionales de 250.000 \$. El gran número de oportunidades de proyectos disponibles presenta un importante potencial de crecimiento de los ingresos y los beneficios netos futuros.

Potencial de crecimiento

La sólida base de clientes de la empresa, combinada con su respetada reputación, le permite atraer a nuevos clientes y mantener al mismo tiempo relaciones sólidas con los clientes existentes. Actualmente, hay varios grandes proyectos contratados y en curso, lo que aumenta aún más sus perspectivas de crecimiento.

La empresa invita a los compradores interesados a explorar el potencial de adquirir un negocio bien establecido, con un sólido marco operativo y numerosas oportunidades de expansión.

TARGET PRICE

\$1,000,000

GROSS REVENUE

\$4,005,080

EBITDA

\$0

BUSINESS TYPE

Servicios

FACILITIES

Inventario: Varía según el proyecto. Metros cuadrados: 7.636+/-

REASON FOR SELLING

El propietario estará disponible para la aclimatación. Hay un equipo de gestión y los empleados permanecerán en el lugar después de la venta.

COUNTRY

Estados Unidos

BUSINESS ID

L#20240790

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