

Negocio de fabricación de ropa americana





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Oportunidad excepcional de adquirir un negocio especializado en prendas de vestir que fabrica prendas y accesorios de alta calidad, incluidos productos únicos fabricados con materiales patentados. Esta reputada empresa es líder en su nicho, reconocida por su rendimiento y calidad en varias líneas de productos, como camisas, ropa deportiva, ropa exterior, ropa de trabajo y accesorios.

La empresa cuenta con una base de clientes diversa en todo el país, y ningún cliente aporta más del 10% de sus ingresos anuales. La empresa cuenta con un equipo organizado de 28 empleados no sindicados, incluidos los directores de departamento, que se espera que sigan trabajando tras la adquisición. El propietario actual se compromete a facilitar una transición fluida y está disponible para consultas cuando sea necesario.

Las métricas financieras clave del negocio incluyen:

- Ingresos totales para 2023: 3.821.000 \$.
- Ingresos discrecionales: 920.948 \$.
- EBITDA: \$731,499
- Previsión de ventas para 2024: Hasta 4,2 millones de dólares

La venta incluye capital circulante, cuentas a cobrar y cuentas a pagar. Además, la empresa posee dos edificios con una superficie total de 15.400 pies cuadrados, que incluyen instalaciones de producción y almacenamiento junto con espacio de oficinas. Estas propiedades están disponibles para compra opcional o alquiler a largo plazo por unos 6.000 \$ al mes.

El negocio presenta oportunidades de crecimiento flexibles mediante ampliaciones estratégicas, asociaciones, mayores esfuerzos publicitarios o aumento de personal. Aunque mantiene un sitio web informativo y una presencia activa en las redes sociales, las ventas principales se basan en gran medida en referencias verbales respaldadas por una base de clientes leales y recurrentes.

TARGET PRICE

\$3,700,000

GROSS REVENUE

\$3,821,000

EBITDA

\$731,499

BUSINESS TYPE

Fabricación

FACILITIES

Equipamiento: 182.804 \$
(incluye mobiliario) Inventario:
585.448

REASON FOR SELLING

El vendedor está disponible para aclimatación estándar y consultas según sea necesario.

COUNTRY

Estados Unidos

BUSINESS ID

L#20240787

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