

próspero negocio de subastas de ganado en ee.uu. con un fuerte crecimiento de los in





próspero negocio de subastas de ganado en ee.uu. con un fuerte crecimiento de los ingresos y una ubicación estratégica

- Situada en el centro-norte de Misuri, especializada en subastas de ganado. Comercia con terneros de engorde, vacas dimensionadas, razas de sacrificio y toros a través de socios proveedores que utilizan la consignación de ganado.
- Crecimiento de los ingresos: Aumento de 3,2 M\$ en 2021 a 5 M\$ en 2023, lo que pone de manifiesto una trayectoria empresarial de éxito.
- Proyecciones para 2024: Objetivo de ingresos de 6.410.000 \$, con una previsión de ingresos discrecionales del vendedor (SDE) de 2,75 millones de \$.
- Instalaciones: Incluye un edificio de subastas bien equipado con nuevos corrales para el ganado, espacio para oficinas y un restaurante de calidad.
- Inmobiliaria: Ofrecida en el precio de venta, la propiedad está estratégicamente situada con eficiencia operativa, incluyendo secciones renovadas, tejado, plataformas de hormigón, verja nueva e iluminación actualizada del granero.
- Zonificación y potencial de expansión: El terreno está zonificado para uso comarcal, con oportunidades para la expansión empresarial y la mejora de la participación en línea.
- Estrategia de marketing: Utiliza un sitio web mantenido, publicidad impresa continua en periódicos agrícolas y fuertes referencias verbales de una base de clientes leales.
- Mano de obra: Compuesta por 93 empleados no sindicados y trabajadores contratados, que probablemente permanecerán tras la venta, proporcionando estabilidad durante un periodo de transición de hasta tres años.

TARGET PRICE

\$10,300,000

GROSS REVENUE

\$5,037,400

EBITDA

\$2,092,379

BUSINESS TYPE

Minoristas Varios

FACILITIES

Las instalaciones de 40 acres cuentan con aproximadamente 100.000 pies cuadrados de espacio operativo.

COUNTRY

Estados Unidos

BUSINESS ID

L#20240786

Puntos clave

Propiedad incluida: 2,9 millones de dólares

- Tipo de venta: Activo o Acción
- Equipamiento: 707.613
- Tipo de negocio: Subasta de ganado
- Tipo de empresa: S – Corporativa
- Código SIC: 5154
- Fecha de inicio: Comenzó en 1990.
- Tasas de rotación anual:
- Derechos de cobro: 8,4 veces al año.
- Activos: 2,5 veces al año.
- ¡Tasa media de crecimiento del 18,1%!

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