

Negocio de call center BPO italiano





Negocio de call center BPO italiano

Fundada en 2012, la empresa ha evolucionado desde ser una agencia autorizada de Fastweb hasta convertirse en una empresa polifacética especializada en servicios de call center, gestión de espacios comerciales, ventas y contratación. A lo largo de los años, ha construido una sólida presencia en toda Italia, brindando un apoyo excepcional a sus clientes y socios, manteniendo al mismo tiempo los más altos estándares de profesionalidad y confidencialidad.

La empresa administra y proporciona espacios comerciales adaptados a las necesidades de sus clientes, asegurando una amplia disponibilidad en todo el país. Entre sus ubicaciones estratégicas se encuentran importantes centros comerciales, tiendas de electrónica y centros comerciales outlet.

Con sedes operativas en Nápoles, Roma y Pesaro, la empresa está bien posicionada para ofrecer servicios integrales en todo el territorio nacional.

Operaciones

Con el apoyo de sus dedicados Directores Comerciales, el equipo ha desarrollado una extensa red de ventas que comprende aproximadamente 100 promotores profesionales. Estas personas se especializan en la venta de servicios de telecomunicaciones en los centros comerciales más grandes de Italia, ofreciendo un apoyo constante y profesional a los clientes. Su experiencia y compromiso han sido fundamentales para impulsar las ventas y mejorar la satisfacción del cliente.

Clientes

La agencia cuenta con una sólida trayectoria de éxito en el reclutamiento y selección de personal en diversas industrias. Ha colaborado con empresas de todos los tamaños, incluidas organizaciones destacadas como Fastweb S.p.A., Eni Gas e Luce S.p.A. y Strega Retail S.p.A. A través de sus servicios personalizados y profesionales, la agencia ha impulsado constantemente el crecimiento a largo plazo y ha mejorado el rendimiento de sus clientes.

TARGET PRICE

EUR 1,500,000

GROSS REVENUE

EUR 2,500,000

BUSINESS TYPE

Call Center

COUNTRY

Italia

BUSINESS ID

L#20240738

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.



WWW.MERGERSCORP.COM