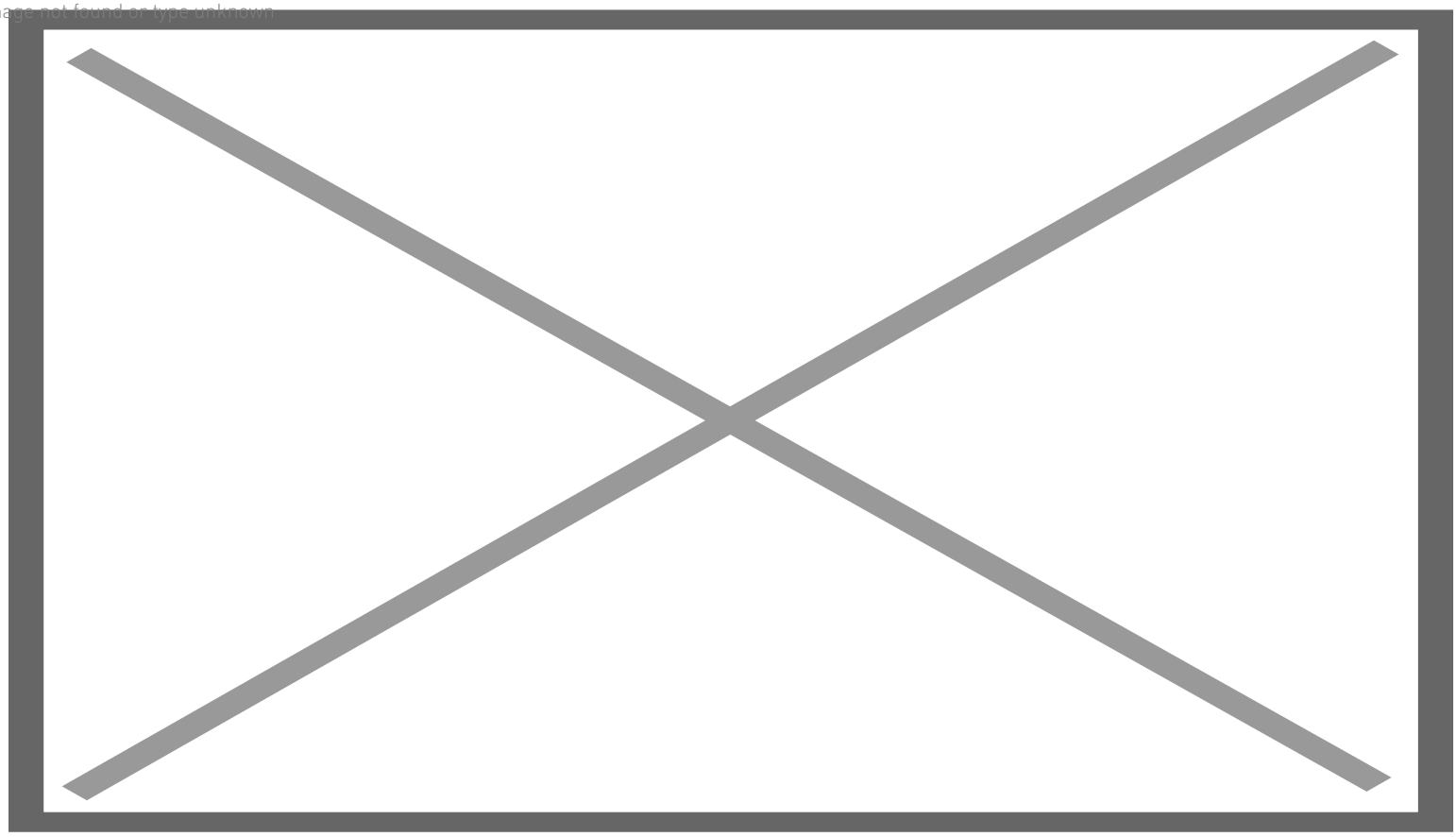
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Empresa de transformación de metales

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Empresa de transformación de metales

Esta oportunidad es ideal para inversores que buscan adquirir una empresa líder en el procesamiento de metales con una fuerte presencia en el mercado, instalaciones modernas y unos resultados financieros estables. Esta empresa de procesamiento de metales ofrece una participación mayoritaria (mínimo del 70%) o total (hasta el 100%) y tiene su sede en la UE. La empresa tiene más de 30 años de experiencia en la producción y montaje de estructuras de acero, equipos metálicos, maquinaria y plantas industriales.

TARGET PRICE
$20,000,000

GROSS REVENUE
$17,000,000

EBITDA
$3,422,000

BUSINESS TYPE
Fabricación - Equipos Industriales y Metales

COUNTRY
Croacia

BUSINESS ID
LHR224079

Aspectos más destacados

1. Posición en el mercado y exportación: La empresa ocupa una fuerte posición en el mercado, con más del 90% de su producción anual exportada a los mercados de la UE.
2. Mano de obra experimentada: Emplea a 160 trabajadores cualificados con una edad media de 38,5 años.
3. Modernas instalaciones de producción: Equipada con maquinaria pesada de última generación, la empresa produce anualmente más de 3.000 toneladas de productos acabados.
4. Estabilidad financiera: Demuestra unos resultados financieros históricamente estables, una alta rentabilidad y un bajo nivel de endeudamiento.
5. Potencial de expansión: Oportunidades de ampliación adicional de la planta y la capacidad.

Capacidades tecnológicas

La empresa ofrece una amplia gama de capacidades tecnológicas, entre las que se incluyen:

- Ingeniería y desarrollo estructural
- Producción de piezas soldadas complejas
- Medición 3D y Protección Anticorrosión
- Mecanizado de grandes dimensiones
- Soldaduras especiales y ensayos no destructivos
- Corte por plasma y gas con taladrado y roscado

Segmentos industriales y clientes

Las capacidades de ingeniería y fabricación de la empresa atienden a diversos sectores:

- Granalladoras
- Equipos de minería
- Centrales eólicas e hidroeléctricas
- Máquinas de eliminación de residuos
- Taladradoras profundas
- Infraestructuras metálicas ferroviarias y viarias
- Ingeniería Civil (Carreteras)
- Parques de atracciones
- Otras piezas soldadas complejas

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Instalaciones y equipamiento

Las instalaciones de la empresa ocupan 35.000 m² de terreno, incluidos 13.000 m² de naves de producción con:

- Máquinas CNC: Para cortar, taladrar y roscar.
- Equipo de plegado: Para el curvado circular y angular de chapas.
- Tornos y Fresadoras: Incluyendo capacidades avanzadas de CNC conversacional.
- Instalaciones de soldadura y pintura: Equipadas para procesos industriales a gran escala.

Certificaciones y control de calidad

La empresa mantiene unos estándares elevados con varias certificaciones:

- ISO 9001:2015
- EN ISO 3834-2
- EN 1090-EXC 3
- EN 15085-2 nivel CL1
- Además, la empresa emplea personal certificado para pruebas no destructivas y garantía de calidad.

Rendimiento financiero

En los últimos seis años, la empresa ha mostrado un crecimiento financiero estable, con márgenes de beneficio constantes y una gran liquidez. Las métricas financieras clave incluyen:

- Ingresos: Una media de 16 millones de euros anuales.
- Margen EBITDA: En torno al 17,8% de media.
- Ingresos netos: Demostrando una rentabilidad constante con bajos niveles de endeudamiento.

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