

Empresa de jardinería y paisajismo





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Empresa de instalación de jardines de gran reputación, especializada en patios, calzadas, terrazas de piscina, hogueras, muros de contención, pérgolas y cocinas de exterior.

Con más de 15 años de experiencia, esta empresa es conocida por sus servicios de alta calidad y su énfasis en la satisfacción del cliente, por lo que ha recibido varios galardones.

Los nuevos propietarios tomaron el relevo en 2020, aumentando las ventas de forma significativa y continuando un legado de excelencia con su experimentado equipo.

Detalles clave:

- 2023: 3,8 millones de dólares; 790.000 dólares de crecimiento interanual del 21%.
- CAGR de ingresos del 29% de 2021 a 2023.
- Mejora de la eficacia operativa, aumentando el margen SDE del 19% en 2021 al 21% en 2023.
- Mantiene una cartera de proyectos de 8-10 semanas.
- Ingresos equilibrados con un 50% de proyectos comerciales y un 50% de proyectos residenciales.
- Los miembros clave del equipo llevan en la empresa desde su fundación (han trabajado con 2 propietarios).
- Las oportunidades de crecimiento incluyen la expansión en el sector minorista, regiones geográficas y nuevos servicios.
- Equipamiento y vehículos: \$240k.
- Inventario: 160.000 \$.

TARGET PRICE

\$3,990,000

BUSINESS TYPE

Proyecto de construcción

COUNTRY

Estados Unidos

BUSINESS ID

L#20240689

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