

# Contratista general estadounidense de 25 años



**MERGERSCORP**

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Esta empresa de 25 años de antigüedad, situada en el norte de Florida, está especializada en servicios subterráneos, urbanizaciones comerciales e infraestructuras civiles, como excavaciones, movimiento de tierras, demoliciones, desbroces y proyectos de hormigón. La empresa también ofrece pavimentación de asfalto, carreteras, bordillos y aceras de calidad, con un año de garantía en la mano de obra.

Los ingresos aumentaron un 170% en 2023, hasta 23,5 millones de dólares, mientras que su EBITDA ajustado creció un 190%, ¡hasta 10,4 millones de dólares! La empresa comienza 2024 con una cartera de pedidos de más de 20 millones de dólares, lo que indica que el crecimiento reciente será continuo, mientras que en los últimos cuatro años el negocio ha experimentado una evolución constante tanto en ventas como en rentabilidad.

Con una base de clientes diversa sin concentración de ventas, la mayor parte del trabajo se realiza en el mercado comercial por elección, aunque la empresa está autorizada a trabajar también en proyectos gubernamentales.

Disponible para la compra, el lugar de trabajo actual es un emparejamiento de dos instalaciones de primera con un total de 3.400 pies cuadrados. situado sobre 5,3 acres, que cuentan con salas de oficina, un almacén para herramientas, además de un amplio patio para vehículos y equipo de construcción incluido ¡de más de 6 millones de dólares!

Hay 100 empleados no sindicados, muchos de los cuales llevan allí mucho tiempo, que probablemente permanecerán tras la compra, ya que el propietario está dispuesto a quedarse tras la transición si así lo prefiere el Comprador.

### TARGET PRICE

\$24,000,000

### GROSS REVENUE

\$23,427,000

### EBITDA

\$10,575,000

### BUSINESS TYPE

Servicios

### FF&E

¡\$7,600,000 con \$2,600,000 de FF&E nuevo comprados en 2022!

### INVENTORY

\$980,000

### REASON FOR SELLING

Acercándose a la jubilación y/o persiguiendo otros intereses

### COUNTRY

Estados Unidos

### BUSINESS ID

L#20240670

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