

# Contratista general estadounidense de 25 años





**MERGERSCORP**

The Leader In Business Sales Mergers & Acquisitions

## Contratista general estadounidense de 25 años

Esta empresa de 25 años de antigüedad, situada en el norte de Florida, está especializada en servicios subterráneos, urbanizaciones comerciales e infraestructuras civiles, como excavaciones, movimiento de tierras, demoliciones, desbroces y proyectos de hormigón. La empresa también ofrece pavimentación de asfalto, carreteras, bordillos y aceras de calidad, con un año de garantía en la mano de obra.

Los ingresos aumentaron un 170% en 2023, hasta 23,5 millones de dólares, mientras que su EBITDA ajustado creció un 190%, ¡hasta 10,4 millones de dólares! La empresa comienza 2024 con una cartera de pedidos de más de 20 millones de dólares, lo que indica que el crecimiento reciente será continuo, mientras que en los últimos cuatro años el negocio ha experimentado una evolución constante tanto en ventas como en rentabilidad.

Con una base de clientes diversa sin concentración de ventas, la mayor parte del trabajo se realiza en el mercado comercial por elección, aunque la empresa está autorizada a trabajar también en proyectos gubernamentales.

Disponible para la compra, el lugar de trabajo actual es un emparejamiento de dos instalaciones de primera con un total de 3.400 pies cuadrados, situado sobre 5,3 acres, que cuentan con salas de oficina, un almacén para herramientas, además de un amplio patio para vehículos y equipo de construcción incluido ¡de más de 6 millones de dólares!

Hay 100 empleados no sindicados, muchos de los cuales llevan allí mucho tiempo, que probablemente permanecerán tras la compra, ya que el propietario está dispuesto a quedarse tras la transición si así lo prefiere el Comprador.

**TARGET PRICE**  
\$24,000,000

**GROSS REVENUE**  
\$23,427,000

**EBITDA**  
\$10,575,000

**BUSINESS TYPE**  
Servicios

**FF&E**  
¡\$7,600,000 con \$2,600,000 de FF&E nuevo comprados en 2022!

**INVENTORY**  
\$980,000

**REASON FOR SELLING**  
Acercándose a la jubilación y/o persiguiendo otros intereses

**COUNTRY**  
Estados Unidos

**BUSINESS ID**  
L#20240670

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction.

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

[www.mergerscorp.com](http://www.mergerscorp.com)



**MERGERSCORP**

The Leader In Business Sales Mergers & Acquisitions

[WWW.MERGERSCORP.COM](http://WWW.MERGERSCORP.COM)