

Negocio de venta al por menor de ropa deportiva líder en Italia desde hace más de 20 años





Negocio de venta al por menor de ropa deportiva líder en Italia desde hace más de 20 años

En Italia, el sector minorista contribuye significativamente a la economía del país. Los minoristas italianos van desde pequeñas boutiques familiares hasta grandes cadenas de tiendas y grandes almacenes. El sector minorista en Italia es diverso y ofrece una amplia gama de productos y servicios a los consumidores.

Una de las características clave del sector minorista en Italia es la prevalencia de los comercios locales. Muchos minoristas en Italia son pequeñas tiendas independientes que han pasado de generación en generación. Estos negocios suelen tener una fuerte conexión con la comunidad local y ofrecen productos únicos, fabricados localmente, que no se pueden encontrar en ningún otro sitio.

Sin embargo, el panorama minorista en Italia también está evolucionando, con la presencia de grandes minoristas internacionales y plataformas de compra en línea cada vez más populares entre los consumidores. Muchos minoristas italianos se han adaptado a este entorno cambiante ampliando su presencia en línea y ofreciendo opciones de comercio electrónico a los clientes.

Uno de los retos a los que se enfrentan los minoristas en Italia es el impacto de las fluctuaciones económicas y los cambios en los hábitos de gasto de los consumidores. La reciente pandemia mundial también ha planteado importantes retos a los minoristas, y muchos comercios han experimentado un descenso de las ventas y del tráfico peatonal.

Puntos clave

- Fundada ca. Hace 25 años;
- MÁS DE 150 DOS;
- Más de 700 empleados;
- Retail es una empresa italiana líder en la distribución de moda;
- El comercio minorista distribuye ropa/accesorios de más de 15 marcas internacionales de terceros;
- La empresa opera a través de dos sedes situadas en el norte y el centro de Italia y un centro logístico de última generación;
- En la actualidad, la empresa emplea a más de 700 personas;

Actividad principal

- El comercio minorista está especializado en la distribución de ropa y accesorios de moda, outdoor y deporte;
- La empresa distribuye varias marcas internacionales de primera línea;
- La ropa y los accesorios se distribuyen a través de una red de más de 160 tiendas operadas directamente ("DOS") en toda Italia, con una concentración particular en el norte de Italia;

TARGET PRICE
EUR 39,000,000

GROSS REVENUE
EUR 108,000,000

EBITDA
EUR 8,000,000

BUSINESS TYPE
Minoristas Varios

COUNTRY
Italia

BUSINESS ID
L#20240627

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.



WWW.MERGERSCORP.COM