

Negocio de distribución de alcohol





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Empresa de capital íntegramente privado rumano, fundada en 2008, con más de 15 años de experiencia en el mercado de la distribución de bebidas alcohólicas y no alcohólicas y de alimentos, así como en el comercio online.

Productos y servicios

Actualmente, la empresa distribuidora comercializa y distribuye una amplia gama de productos, colaborando con marcas destacadas en el sector de bebidas alcohólicas y alimentación. La empresa opera con éxito en línea y vende productos de su propia cartera. Operando a través de relaciones contractuales, la empresa interactúa con más de 3.000 entidades legales y atiende a más de 500.000 clientes individuales.

Operaciones

Operativa desde 2008, la empresa ha crecido orgánicamente gracias a la calidad de los servicios ofrecidos. Las asociaciones de la empresa se basan en la confianza, la visión a largo plazo y la confiabilidad y calidad de los productos ofrecidos.

Actualmente, la empresa cuenta con alianzas con destacadas marcas en el ramo de bebidas alcohólicas, no alcohólicas y alimentos. Cubre con éxito el área de Moldavia, fomentando asociaciones sólidas en Suceava, Iasi, Galati, Vrancea, Braila y Tecuci.

Además, la empresa mantiene un sitio web activo y bien representado en el nicho del comercio en línea.

Activos tangibles e intangibles

El objetivo es ofrecer al comprador el 100% de las acciones, y la dirección actual apoyará la transición a los nuevos propietarios y brindará asistencia si es necesario.

La venta íntegra del negocio incluye el valor del terreno, con una superficie de 2.264 metros cuadrados y un salón de 1.864 metros cuadrados, valorado en 700.000 euros. También es posible hacerse cargo del edificio mediante un contrato de alquiler a un precio justo.

Además, el precio de venta incluye la flota de distribución, la maquinaria necesaria para la realización del negocio y la plataforma online.

TARGET PRICE

EUR 2,700,000

GROSS REVENUE

EUR 6,712,890

EBITDA

EUR 362,816

BUSINESS TYPE

Distribuidor

INVENTORY

Valor del inventario: 1.094.000
EUR

REAL ESTATE

700.000 euros

ESTABLISHED

2008-11-01

COUNTRY

Rumania

BUSINESS ID

L#20240589

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