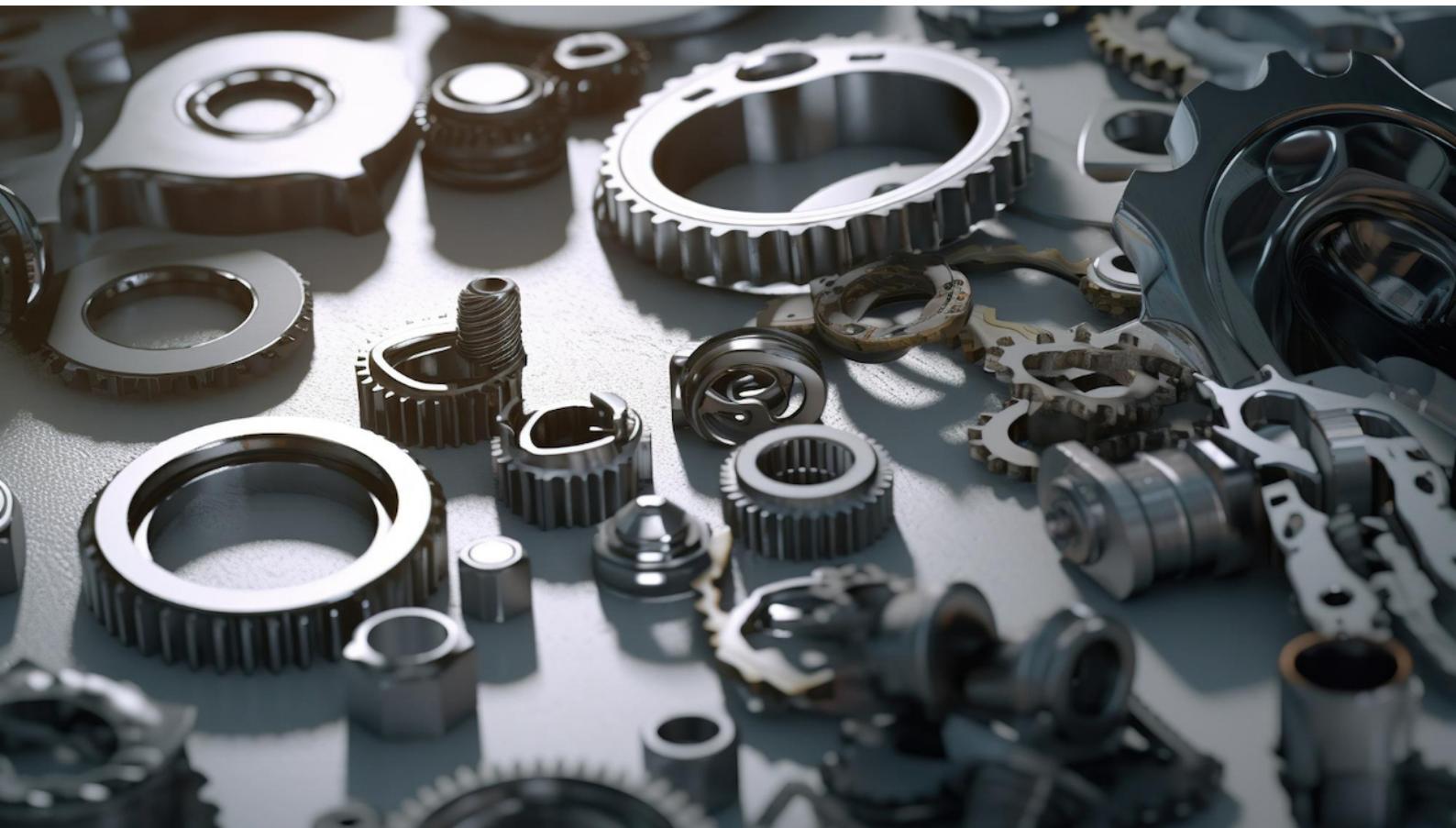


Fabricación de Piezas de Máquinas e Ingeniería para Fabricantes





MERGERSCORP

The Leader In Business Sales Mergers & Acquisitions

Fabricación de Piezas de Máquinas e Ingeniería para Fabricantes

Situada en el Valle de San Joaquín, California, esta empresa es un proveedor profesional de larga trayectoria de servicios de taller mecánico, ingeniería y fabricación a medida. Las principales líneas de productos y servicios consisten en ingeniería personalizada, fabricación de maquinaria y piezas, herramientas y equipos de envasado y procesamiento de alimentos, así como piezas y equipos de automoción. Utilizando equipos de Control Numérico Computarizado (CNC), la empresa puede fabricar y diseñar piezas y soluciones para casi cualquier industria; sin embargo, la mayoría de los ingresos proceden de la industria de envasado y procesamiento de alimentos.

La empresa opera en una tienda de casi 9.000 pies cuadrados. Las instalaciones incluyen oficinas, tiendas y almacenes, disponibles para alquiler o compra. La propiedad ha prosperado en un sector que ha experimentado un cambio tremendo en los últimos quince años, con la transición hacia pedidos de gran tirada, que pueden ser gestionados fácilmente por un equipo más pequeño. Este enfoque les permite mantener un negocio sólido y diversificado, al tiempo que disfrutan de mayores márgenes y menos desgaste del equipo.

La base de clientes está formada principalmente por grandes empresas regionales de plantas de procesamiento y envasado de alimentos que necesitan servicios de mecanizado e ingeniería. Otra base de clientes incluye clientes de la industria industrial, automovilística y agrícola. La empresa también es capaz de prestar servicios de reparación de piezas y máquinas a sus clientes bajo demanda y mediante acuerdos de nivel de servicio. Al ofrecer servicios de reparación, la empresa mantiene una presencia aún mayor en el mercado al capitalizar todas las necesidades de reparación e ingeniería de piezas de sus clientes.

En 2021, los ingresos totales fueron de 702.066 \$, con unos Ingresos Discretionales del Vendedor de 269.611 \$. La previsión de ingresos para 2022 es de 750.000 \$, redondeada.

TARGET PRICE
\$950,000

GROSS REVENUE
\$702,066

EBITDA
\$269,611

BUSINESS TYPE
Automóvil

ESTABLISHED
1984

COUNTRY
Estados Unidos

BUSINESS ID
L#20230572

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction.

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

www.mergerscorp.com



MERGERSCORP

The Leader In Business Sales Mergers & Acquisitions

WWW.MERGERSCORP.COM