MERGERSCORP
The Leader In Business Sales Mergers & Acquisitions

Negocio de fabricación de controladores y electricidad industrial

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La proyección de crecimiento año tras año para 2021 es de 1,25 millones de dólares en ventas brutas, lo que refleja un aumento del 25%, con ganancias de 253.000 dólares. Ubicada en Kansas, esta empresa se especializa en el diseño y fabricación de equipos eléctricos, incluidos controladores industriales, vendidos a distribuidores principales, fabricantes de equipos originales (OEM) y concesionarios. Operando desde principios de la década de 1990, la compañía ofrece una amplia gama de materiales y servicios a una gran base de clientes finales en toda América del Norte, incluido Canadá y los países vecinos. La empresa tiene un fuerte enfoque en la industria de la construcción, ofreciendo una variedad de personalizaciones y un inventario diverso, generando históricamente ventas de hasta $3 millones.

Las amplias instalaciones administrativas de 18.000 pies cuadrados cuentan con espacios de recepción, una sala de conferencias abierta, varias oficinas, así como áreas de producción y almacenamiento. La propiedad está en excelentes condiciones y ofrece posibilidades de expansión, todo incluido en el precio inicial de $400.000. El vendedor cuenta con la asistencia de un equipo experimentado de quince empleados no sindicalizados que están dispuestos a quedarse después de la adquisición. Además, el vendedor está abierto a un período de transición ampliado de doce a 24 meses.

Al centrarse en los avances de los productos, existen nuevas oportunidades de crecimiento, particularmente en la diversificación del equipo de ingeniería, incluida la incorporación de un diseñador de bus CAN. Además de sus actuales fuentes de referencia y extensión en las redes sociales, hay vías de marketing disponibles a través de desarrollos recientes de sitios web y programas de publicidad directa.

El año anterior, la empresa logró unos ingresos de 1.061.621 dólares, con ganancias discrecionales de 78.730 dólares. Se pueden negociar otras estructuras de trato.

TARGET PRICE
$1,700,000

GROSS REVENUE
$1,061,621

EBITDA
$0

BUSINESS TYPE
Fabricación

ESTABLISHED
1991

COUNTRY
United States

BUSINESS ID
L#20230569

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