

Negocio de fabricación de componentes eléctricos y controladores industriales





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La proyección de crecimiento interanual para 2021 es de 1,25 millones de dólares en ventas brutas, lo que refleja un aumento del 25%, con unos beneficios de 253.000 dólares. Situado en Kansas, este listado se especializa en el diseño y la fabricación de equipos eléctricos, incluidos controladores industriales, vendidos a distribuidores principales, fabricantes de equipos originales y concesionarios. En funcionamiento desde principios de los años 90, la empresa ofrece una amplia gama de materiales y servicios a una gran clientela de usuarios finales de toda Norteamérica, incluido Canadá y los países vecinos. El negocio está muy centrado en el sector de la construcción, y ofrece una variedad de personalizaciones y un inventario diverso, generando históricamente ventas de hasta 3 millones de dólares.

Las amplias instalaciones administrativas de 18.000 pies cuadrados cuentan con espacios de recepción, una sala de conferencias abierta, varias oficinas, así como zonas de producción y almacenamiento. La propiedad está en excelentes condiciones y ofrece posibilidades de ampliación, todo ello incluido en el precio de venta de 400.000 \$. El vendedor cuenta con la ayuda de un equipo experimentado de quince empleados no sindicados que están dispuestos a quedarse después de la adquisición. Además, el vendedor está abierto a un periodo de transición ampliado de doce a 24 meses.

Al centrarnos en los avances del producto, existen nuevas oportunidades de crecimiento, sobre todo en la diversificación del equipo de ingeniería, incluida la incorporación de un Diseñador de Bus CAN. Además de su actual alcance en los medios sociales y las fuentes de recomendación, existen vías de marketing a través de recientes desarrollos de sitios web y programas de publicidad directa.

El año anterior, la empresa obtuvo unos ingresos de 1.061.621 \$, con unos beneficios discrecionales de 78.730 \$. Se pueden negociar otras estructuras de negociación

TARGET PRICE

\$1,700,000

GROSS REVENUE

\$1,061,621

EBITDA

\$0

BUSINESS TYPE

Fabricación

ESTABLISHED

1991

COUNTRY

Estados Unidos

BUSINESS ID

L#20230569

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