

Negocio de fabricación, instalación y reparación de metal



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Esta empresa de fabricación de metal opera en dos sectores internos, atendiendo sin fisuras a clientes industriales, residenciales y comerciales desde el diseño inicial hasta la instalación. Su amplia gama de servicios abarca herrajes ornamentales, fabricación de remolques, servicios de soldadura, fabricaciones metálicas y trabajos estructurales en acero. Además de estos servicios, la empresa tiene capacidad para reparar y mejorar piezas para las industrias de generación de energía y transmisión eléctrica, incluidas centrales eléctricas, canteras, puentes, estaciones de tren y edificios comerciales. Al fabricar componentes de repuesto y modificar equipos de fabricantes de equipos originales (OEM) difíciles de encontrar, atienden a un amplio público.

La empresa opera desde unas instalaciones de 15.000 pies cuadrados en New Hampshire, situadas en una propiedad de 5 acres disponible para la compra. Actualmente, la mayoría de sus clientes proceden de recomendaciones de boca en boca. Implementar mayores esfuerzos de marketing online y actualizaciones del sitio web supondría una ventaja sustancial para el nuevo propietario.

En conjunto, la empresa alcanzó unos ingresos superiores a 2.500.000 \$ en 2022, con unos beneficios superiores a 400.000 \$. Los desgloses financieros detallados están disponibles previa solicitud. Lo ideal es que el comprador esté orientado al cliente y posea experiencia en gestión general, ya que la empresa ya cuenta con un equipo sólido que garantiza la agilización de las operaciones. Aunque sería ventajoso tener experiencia previa en la fabricación de metales, las distintas facetas de este negocio son muy enseñables, y los vendedores están deseosos de proporcionar al nuevo propietario las herramientas necesarias para tener éxito y elevar el negocio al siguiente nivel.

Además, hay un importante potencial sin explotar en el sector de la energía, incluidas las centrales de agua y alcantarillado, que presenta una importante oportunidad de crecimiento con nuevas conexiones y expansiones.

TARGET PRICE

\$1,790,000

GROSS REVENUE

\$2,500,000

EBITDA

\$400,000

BUSINESS TYPE

Servicios

COUNTRY

Estados Unidos

BUSINESS ID

L#20230566

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