

B2B y Distribución de Envases Plásticos





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Ubicada en el estado de Texas desde hace más de 44 años, la empresa se especializa en servir como intermediario privado para la distribución de marcas de empaques para salas blancas clase 100 y clase 50. Ofrecen una amplia gama de productos, que incluyen bolsas, películas, cubiertas, láminas y tubos de polietileno, así como embalajes de sustrato diseñados a medida. Después de la compra, la empresa puede reubicarse fácilmente dentro de los primeros 30 a 60 días.

La empresa ha establecido sólidas asociaciones con los proveedores de refabricación que se encargan de toda la producción y el envío. Esto distingue al negocio y facilita las operaciones sin problemas. Su equipo está formado por tres ingenieros cualificados, lo que garantiza la longevidad de las relaciones con los clientes. Se enorgullecen de tener altas calificaciones en línea y mantener una sólida reputación.

Están bien preparados para una transición de liderazgo y la funcionalidad continúa sin problemas durante un período de seis a doce meses. Sus esfuerzos de marketing se basan en referencias de boca en boca de una base de clientes grande y leal, lo que brinda amplias oportunidades de crecimiento a través de la participación en las redes sociales y la publicidad agresiva.

La empresa también es flexible y está abierta a optimizaciones que podrían aumentar aún más los ingresos, incluidas expansiones y alianzas estratégicas. Tienen relaciones duraderas con clientes, principalmente empresas Fortune 500, en diversas industrias, como la industrial, médica, farmacéutica y de redes electrónicas, contribuyendo a su extenso catálogo.

En 2022, los ingresos totales alcanzaron \$4.183.404, con una utilidad bruta de \$1,2 millones y un EBITDA de \$713.492. Las proyecciones de ventas para 2023 son de hasta 4,5 millones de dólares. La empresa se centra en la calidad y cuenta con importantes certificaciones en ventas técnicas.

TARGET PRICE

\$3,500,000

GROSS REVENUE

\$4,183,404

EBITDA

\$1,200,000

BUSINESS TYPE

Servicios

COUNTRY

Estados Unidos

BUSINESS ID

L#20230563

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