

Diseñador y fabricante de productos de audio reubicables



MERGERSCORP

Diseñador y fabricante de productos de audio reubicables

Fundada en 2000, la empresa opera como diseñadora y fabricante de productos de audio patentados, principalmente auriculares. La gama de productos está pensada para músicos e ingenieros de estudio profesionales de Asia, Europa y Norteamérica, y satisface las necesidades de quienes buscan la experiencia musical más pura.

Las personas con experiencia en marketing tienen la oportunidad de adquirir nuestra propiedad intelectual (PI). Dicho comprador puede aprovechar nuestra propiedad intelectual y la calidad de nuestros productos para ampliar la distribución de nuestros auriculares a canales de venta adicionales. Sus auriculares de aislamiento, con un precio de venta al público de entre 100 y 200 dólares el par, representan la elección ideal para los entusiastas de la música más exigentes, ya que ofrecen una combinación única de aislamiento extremo del ruido, audio de alta precisión y comodidad sobre la oreja.

El mantenimiento de la presencia en el mercado de los auriculares de botón con cable se ha logrado haciendo hincapié en productos y diseños propios, salvaguardados por siete patentes y tres marcas registradas. Los auriculares superan sistemáticamente a fabricantes tan conocidos como AKG, Audio-Technica, Beats, Bose, Sennheiser, Shure, Skullcandy y Sony. En particular, aunque los auriculares producidos por estos fabricantes miden la capacidad de reducción del ruido en frecuencias específicas, sus auriculares destacan en una amplia gama de frecuencias.

Sus alianzas estratégicas con concesionarios, distribuidores, avalistas, fabricantes de equipos originales y usuarios dan fe del excelente rendimiento de nuestros productos. Estas alianzas posicionan al posible propietario de nuestra PI para aprovechar futuras oportunidades de crecimiento.

Además de su propiedad intelectual y sus alianzas estratégicas, el posible comprador necesitará unas instalaciones de montaje y distribución que no ocupen más de 5.000 pies cuadrados. Estas instalaciones pueden estar situadas en casi cualquier parte del mundo. Incluso sin esfuerzos adicionales de marketing, nuestra dirección prevé que la empresa alcance unas ventas cercanas al millón de dólares en el año natural 2022, junto con unos beneficios discretos de los vendedores de 300.000 dólares.

TARGET PRICE

\$5,000,000

GROSS REVENUE

\$1,000,000

EBITDA

\$300,000

BUSINESS TYPE

Audio

COUNTRY

Estados Unidos

BUSINESS ID

L#20230558

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

MERGERSCORP

© 2026 MergersCorp M&A International. All rights reserved.

© 2026 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.

MERGERSCORP

WWW.MERGERSCORP.COM