

# 30 años de fabricación de envases de lujo





## 30 años de fabricación de envases de lujo

Negocio en venta en la producción de envases de papel y cartón especialmente destinados al mercado de lujo, que fabrica bolsas de papel y bolsas o cajas. Negocio en la producción de envases de lujo. Posición en el mercado local y europeo. Buena tasa de ganancia.

Producción de envases de papel y cartón, destinados especialmente al mercado del lujo. Hay algunos negocios que aparecen en el mercado para su venta y tú sólo tienes que formar parte de ellos. Este es uno de esos negocios. El negocio consiste en diseñar y fabricar envases de lujo absolutamente hermosos para cualquier número de clientes de gama alta. El proceso en sí es relativamente sencillo, lo que contradice el extraordinario resultado final. Estos envases se utilizan habitualmente en la comercialización de joyas, cosméticos, tecnología y alta costura de lujo.

La empresa tiene como principal objeto de actividad la producción de envases de cartón rígido estuchado, destinados al mercado del lujo. Otras actividades: bolsas y sacos de papel, papel y cartón promocional, cajas simples y estuchadas, papelería personalizada, embalajes especiales, impresión, servicios de láminas de oro, estampación, serigrafía, laminación, etc.

En funcionamiento desde 1993, ha crecido orgánicamente gracias a su presencia en ferias/eventos en el extranjero y a las recomendaciones de los clientes. Las colaboraciones de la empresa se basan en la confianza y la visión a largo plazo, en la seriedad y la calidad de los productos ofrecidos. Actualmente la empresa trabaja principalmente con clientes finales empresas extranjeras de Suiza, Francia, Alemania, etc., pero también internamente con agencias de publicidad, hoteles, tiendas, perfumerías, etc.

El objetivo es dar al comprador el 100% de las acciones, y la dirección actual apoyará la transición a los nuevos propietarios y prestará apoyo si es necesario. La venta completa del negocio incluye el valor del edificio con una superficie de 273 m<sup>2</sup> - preparado por plantas-, así como la maquinaria. Los equipos tienen casi 20 años y están en buen estado de funcionamiento. Es posible hacerse cargo del edificio con un contrato de alquiler por valor de 4 euros/m<sup>2</sup>. Otras instalaciones incluyen un centro de 3 modernas oficinas administrativas en alquiler anual.

### TARGET PRICE

\$1,050,504

### GROSS REVENUE

\$423,876

### EBITDA

\$132,298

### BUSINESS TYPE

Fabricación

### ESTABLISHED

1993

### COUNTRY

Rumanía

### BUSINESS ID

L#20230516

*The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction*

*The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.*

*By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.*

*This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.*

*The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.*

*All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.*

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

*© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.*



[WWW.MERGERSCORP.COM](http://WWW.MERGERSCORP.COM)