

# Club de fútbol profesional finlandés





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Histórico club de fútbol profesional finlandés que juega en la liga de segundo nivel (Ykkönen consta de 12 equipos).

La división de fútbol ha estado activa desde 1907 y el club se encuentra entre los clubes de fútbol más antiguos de Finlandia.

### Puntos clave

- Este club de fútbol profesional finlandés tiene una gran base de propietarios debido a su historia
- La empresa ha emitido varias ofertas públicas en un plazo de 10 años para recaudar capital
- Los porcentajes de propiedad están cambiando debido a la conversión de las deudas a largo plazo

### Flujos de ingresos

- Los ingresos de un club de fútbol dependen de los siguientes flujos de efectivo: patrocinadores, día del partido, dinero de la televisión y la UEFA, transferencias de jugadores
- Patrocinador: proporcione valor medible a los socios
- El objetivo del club es ofrecer valor medible y el máximo retorno de la inversión a los socios comerciales
- El crecimiento se puede alcanzar mediante operaciones sistemáticas de ventas y marketing
- Su marca es fuerte, la marca deportiva líder en Finlandia (todo el club)
- Crear continuidad, reclutar jugadores de alto perfil, jugar un fútbol atractivo y desarrollar los eventos del partido
- Dinero de la televisión y la UEFA
- Transferencia de jugadores
- Oportunidad de aumentar el valor de los jugadores y generar flujos de efectivo para los propietarios

### Metas a largo plazo

- Campeón de Veikkausliiga (nivel superior)
- Campeón de la Copa Nacional
- Complejo de entrenamiento propio
- Club de fútbol más seguido en Finlandia con todos los KPI (visualización de televisión, visitas a los medios, redes sociales, etc.)
- Marca líder en el fútbol finlandés
- Participación anual en la copa de la UEFA
- El camino de desarrollo de jugadores eficientes desde U16 hasta el mejor equipo.
- Las operaciones comerciales se expandieron desde el fútbol a varios campos comerciales de apoyo para brindar crecimiento y estabilidad financiera
- Nuevas oportunidades de negocio con el negocio de las apuestas pasando del monopolio al modelo con licencia (2025 o 2026)

### TARGET PRICE

EUR 1,300,000

### BUSINESS TYPE

Clubes de fútbol

### COUNTRY

Finlandia

### BUSINESS ID

L#20230510

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